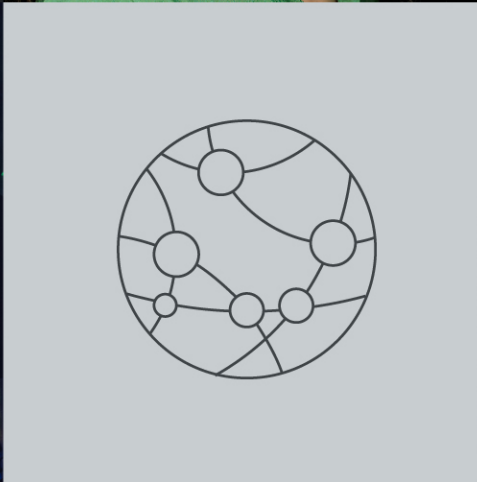
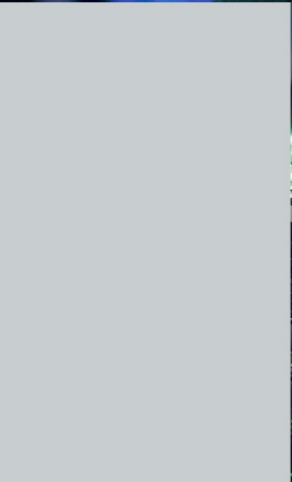
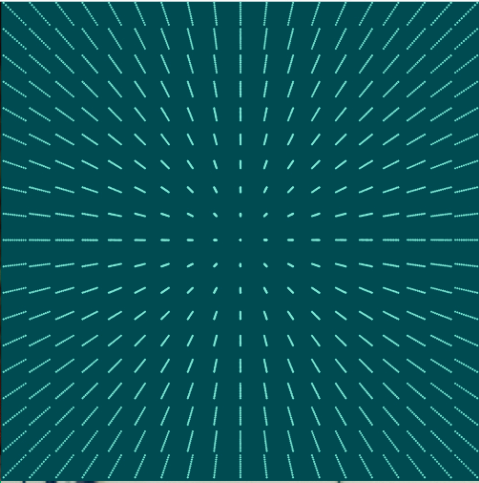
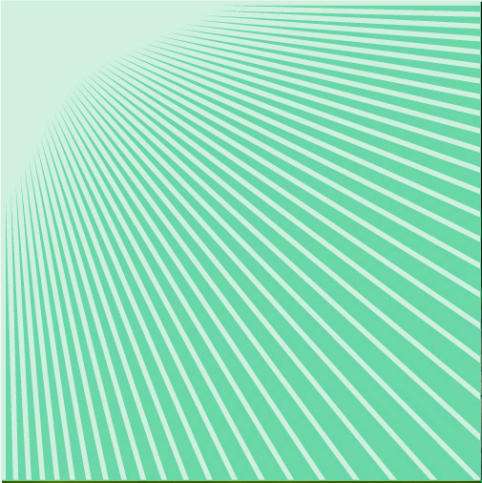


invisible technology,  
**visible transformation**

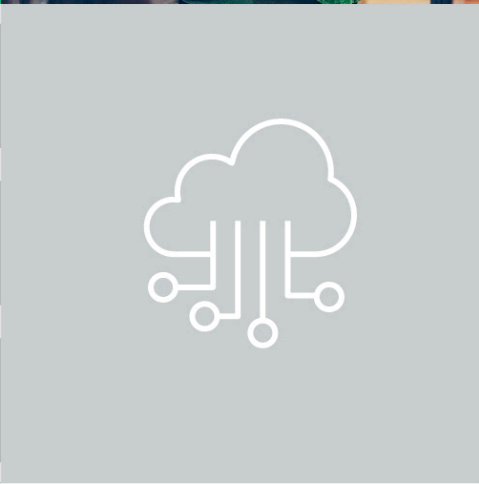


# Technological Services Company





About us



We are a **Technology Services company**, specializing in communication infrastructures and cybersecurity.

The networks we dep loy are the foundations for solutions and services. Solutions and services that make efficient and improve the critical processes of organizations in highly competitive sectors such as Manufacturing, Retail, or Financial Services.

**Ikusi, specialists in efficient, robust, and secure enterprise networks.**

**+175M€**  
Revenues  
in 2023

**Iñaki Maiz**  
CEO of Ikusi



**César Villamil**  
General manager at Ikusi  
Colombia



**Gustavo Valdez**  
General manager at Ikusi  
Mexico



**Jose Iglesias y Javier Aguilera**  
General managers at Ikusi Spain

Staff  
**+900**

**Ikusi, specialists in efficient,  
robust, and secure enterprise  
networks.**

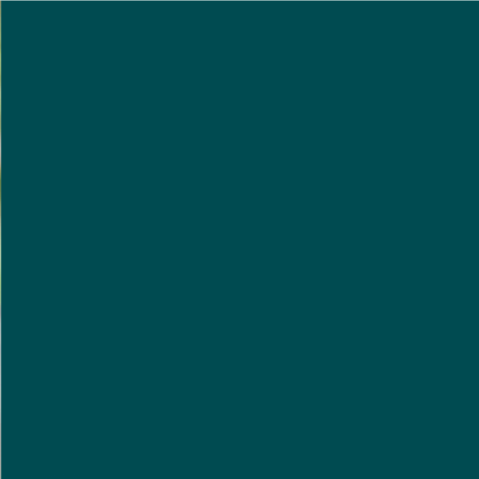
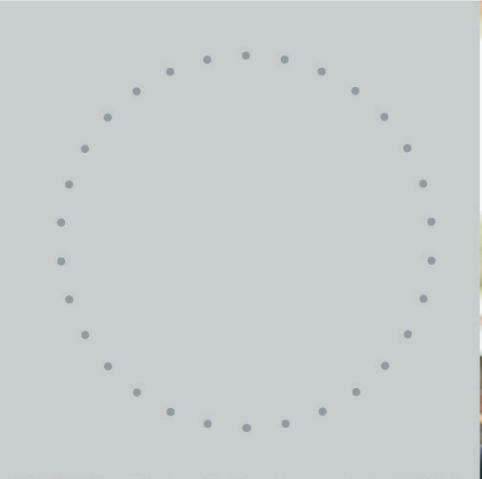




## Ikusi, a Velatia Company.

**Velatia is a familiar, industrial and technological group** of international scope that develops its activity in the environment of electrical networks, electronics and communication networks as well as in security and aeronautics sectors where safety, efficiency and reliability are valued.

# velatia

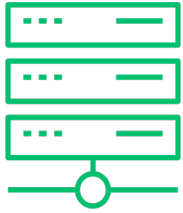


## Mission

To provide our customers with innovative technology services and solutions tailored to their needs with a personal touch.

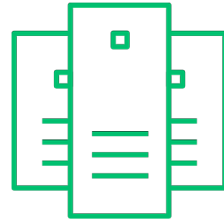
## Vision

We redesign the future by building a more sustainable, secure, connected, and collaborative world.



## ENTERPRISE NETWORKING

Unified networks, always with the best technology to create an intelligent environment on which increasingly specialized developments can be made.



## DATA CENTER

Measured, intelligent, easily scalable infrastructures.



## CYBERSECURITY

Comprehensive cybersecurity for networks and applications.



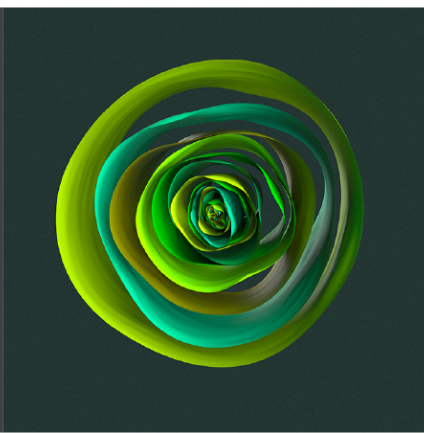
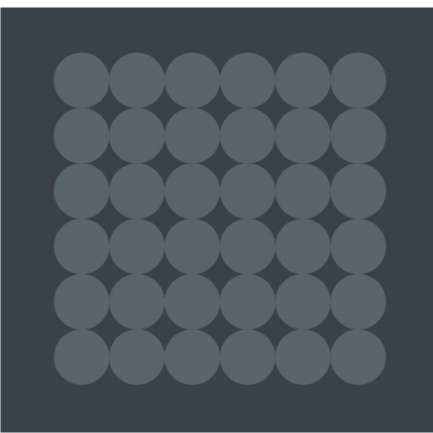
## COLLABORATION

Unified on-demand communications, which ensure better use of network resources.

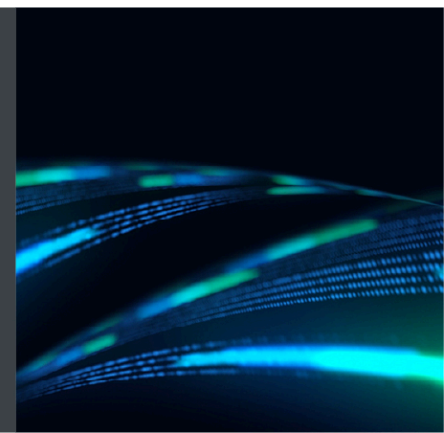


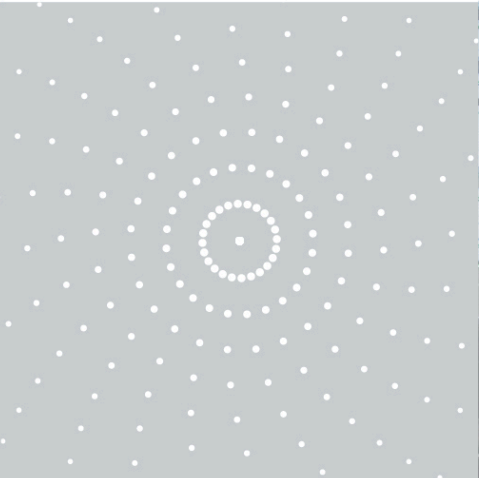
## CLOUD

Solutions to optimize IT services to the maximum.



Our  
portfolio





# Our unique value proposition

**Ikusi Once** is our unified operations center responsible for monitoring, supporting, and proactively managing network, cybersecurity, and IT infrastructures. We provide attention, resolution, and analysis of incidents so that the availability or functionality of our client business is not interrupted. All from a single place.



+100 certified engineers



24x7



Capacity of manage +30.000 devices

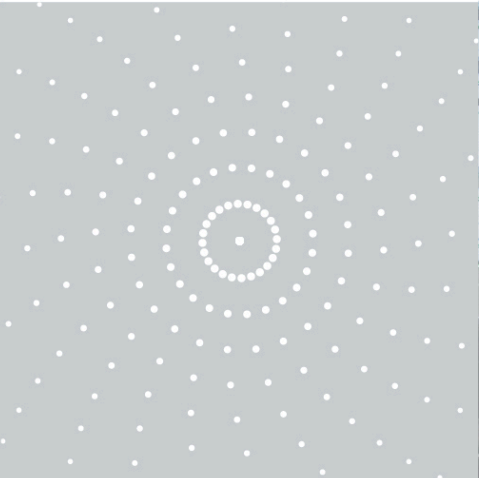


+52.000 tickets per year



Everything from one place





## Ikusi Intelligence

Business intelligence is essential for building the future. That's why we have developed Ikusi Intelligence, a portal that provides a comprehensive view of network service continuity, security systems, information technologies, network infrastructure automation systems, and business intelligence systems.

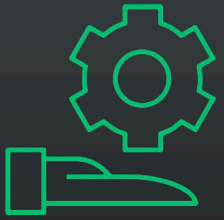


## Customer Experience

This technology adoption service combines data analysis, continuous listening, and the application of advanced methodologies to achieve business success. The service is based on studying the time and usage of applications, as well as using enterprise software tools to identify areas of opportunity, correct them, and optimize their usage.







## IKUSI FLY OVER THE WAN

A solution that combines SD-WAN connectivity and cloud security in a single managed service.

## MANAGED NETWORK SERVICES

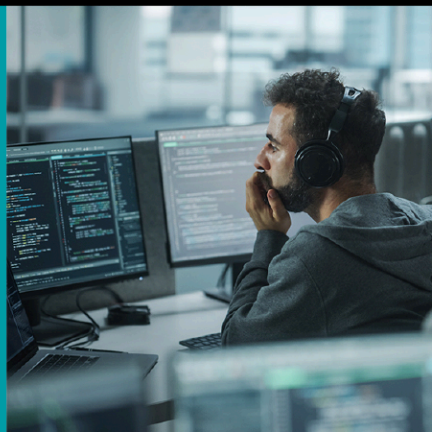
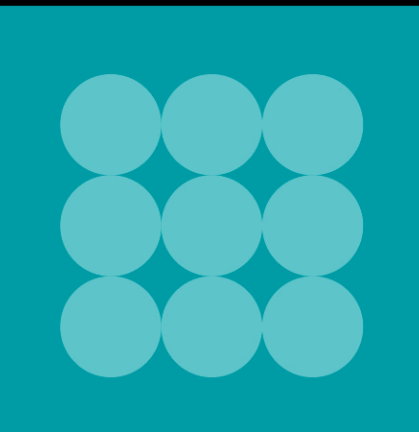
To maintain the operation of a network by integrating different levels of services ranging from on-site assistance and maintenance to network optimization, performance and improvement.

## IT MANAGED SERVICES

Focused on the comprehensive management of the IT infrastructure of a company or organization.

## CYBERSECURITY MANAGED SERVICES

Integrated by a set of functionalities monitored, managed, and applied from our Cybersecurity Operation Center, providing an advanced cybersecurity experience to our customers.



Managed  
Services





## **CYBERSECURITY**

Focused on protecting the assets of organizations from the most attacked vector, which is the end user, we achieve this with a specific on-demand solution.

## **CLOUD AS A SERVICE**

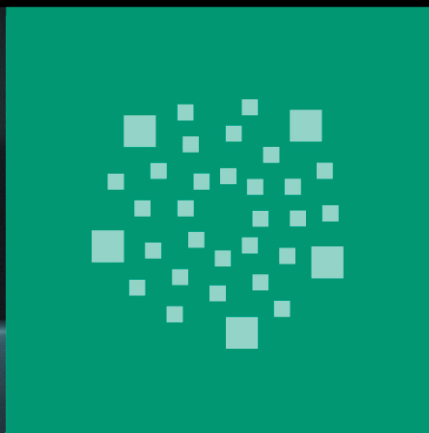
They are designed to take organizations to an advanced optimization, security, and digital transformation level.

## **SD-WAN MANAGEMENT**

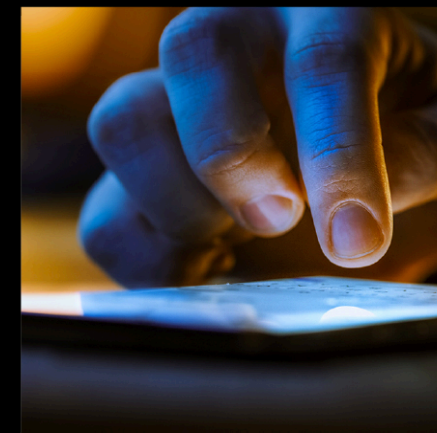
Visibility, Monitoring and Centralized Management

## **ADVANCED COLLABORATION**

Services that adapt to the client's needs, facilitating monitoring and control of expenses, customer service and telephone security.



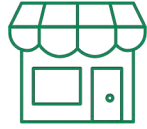
## **On-Demand Services**





## INDUSTRY

Towards intelligent manufacturing with Ikusi.



## RETAIL

From data analysis to a better experience for users, customers and the value chain.



## ENERGY

Transforming the value chain of energy companies through digitization.



## FINANCIAL SERVICES

We turn technology into a critical business asset for banks and insurance companies.



## PUBLIC SECTOR

Deploying robust, secure and intelligent networks for new digital services.



## HEALTHCARE

The latest generation of smart networks for the digitization of the healthcare sector.



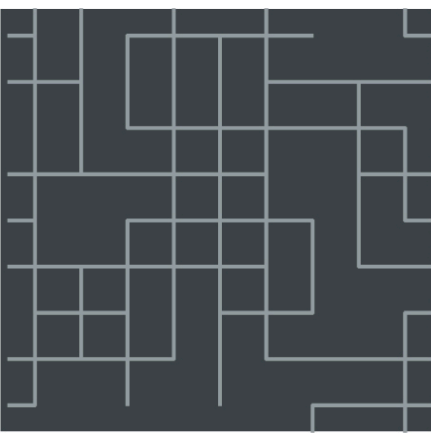
## SERVICE PROVIDERS

Technology for the core of the service provider, as well as to innovate and optimize the way they deliver their services.

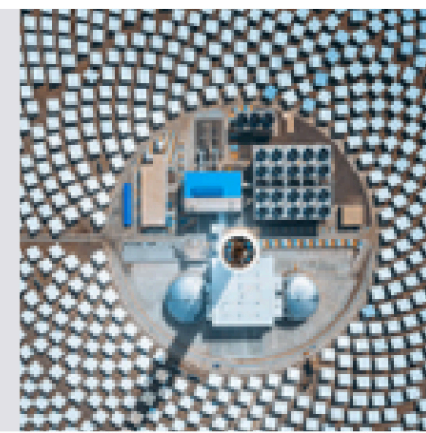


## EDUCATION

From technological renovation to new learning models.



## Sectors



# CORPORATE CERTIFICATIONS



ISO 9001:2015  
SISTEMA DE GESTIÓN DE CALIDAD



ISO 20000-1:2018  
SISTEMAS DE GESTIÓN DE SERVICIO DE TECNOLOGÍAS DE LA INFORMACIÓN



ISO 45001:2018  
SISTEMA DE GESTIÓN DE SEGURIDAD LABORAL Y SALUD OCUPACIONAL



ISO 22301:2012  
SISTEMA DE GESTIÓN DE CONTINUIDAD DEL NEGOCIO



FIRST



SOCIO ALAS



ISO 37001:2016  
SISTEMA DE GESTIÓN ANTISOBORNO



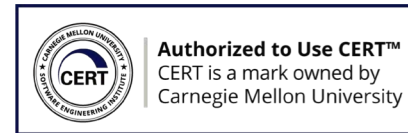
ISO 14001:2015  
SISTEMA DE GESTIÓN AMBIENTAL



ISO 27001:2013  
SISTEMA DE GESTIÓN DE SEGURIDAD DE LA INFORMACIÓN



ISO 27018:2014  
SISTEMA DE GESTIÓN DE PRIVACIDAD EN LA NUBE



ICREA IV



WORLD COB  
CSR:2011.3

## INDIVIDUAL CISCO CERTIFICATIONS



67



55



17

INGENIEROS CERTIFICADOS



15

SBO y DTBAA

## INDIVIDUAL CERTIFICATIONS



3 VCP-Data Center Virtualization  
 4 VCP6-Network Virtualization  
 1 VCP-Management Automation

## LATAM & MCR

- LATAM Partner of the Year FY16, FY20
- Customer Experience Partner of the Year FY22 LATAM
- Customer Experience Partner of the Year FY22 MCR
- Cisco Capital Partner of the Year FY22 LATAM
- Manage Services Partner of the Year FY22 MCR

## SPAIN

- Transformation / Innovation Partner of the Year South EMEAR
- Commercial Partner of the Year España

## MEXICO

- Transformation Partner of the Year FY22
- Customer Experience Partner of the Year FY22
- Mass Scale Infrastructure Partner of the Year FY22
- Cisco Capital Partner of the Year FY22
- Marketing Partner of the Year FY22
- Partner of the Year Mexico FY20

## COLOMBIA

- Partner of the year FY22
- Customer experience partner of year FY22
- Enterprise networking partner of the year FY22
- Cloud Infrastructure and Software partner of the year FY22
- Commercial partner of the year FY22
- Enterprise partner of the year FY22
- Software partner of the year FY22

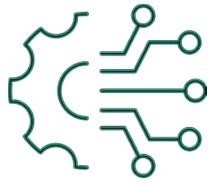
Outstanding Cisco  
awards in recent  
years



GLOBAL

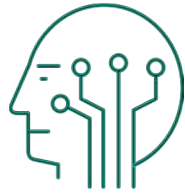
IOT PARTNER  
OF THE YEAR FY20





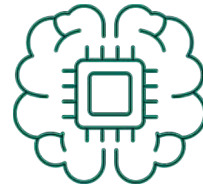
## Integrator Level

- Gold Integrator
- Gold Provider



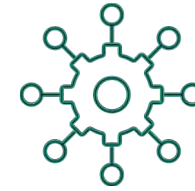
## Specialization

- Master Collaboration
- Master Security
- Master Service Provider Technology
- Advanced Data Center Architecture
- Advanced Collaboration Architecture
- Advanced Security Architecture
- Advanced Customer Experience
- Advanced Unified Contact Center Enterprise
- Advanced Enterprise Networks Architecture
- Advanced DataCenter Architecture



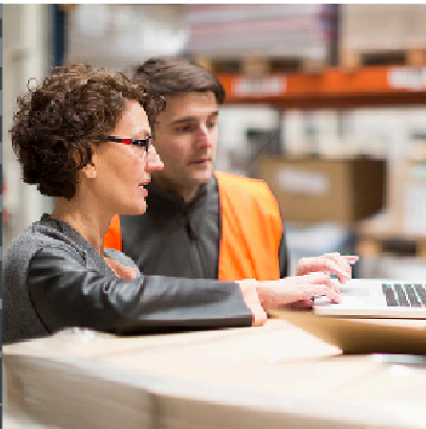
## Cisco Power Services

- Cisco SD-WAN
- Cloud Managed Security Communications
- Managed Business Security
- Managed Security
- Meraki Access
- Managed Business Video



## Others

- IOT Advantage Specialization
- Environmental Sustainability Specialization
- Cisco Hyperflex Specialization
- Cisco IoT Specialization
- Cisco Umbrella for MSSPs Specialization
- Cisco Unified Contact Center Express Specialization
- Cisco Webex Contact Center Specialization
- Collaboration SaaS Specialization
- Data Center Specialization
- Full-Stack Observability Solution Specialization
- Hybrid Work from Office Solution Specialization
- DevNet Specialization
- Secure Access Service Edge Solution Specialization



Cisco  
certifications

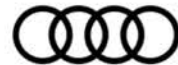




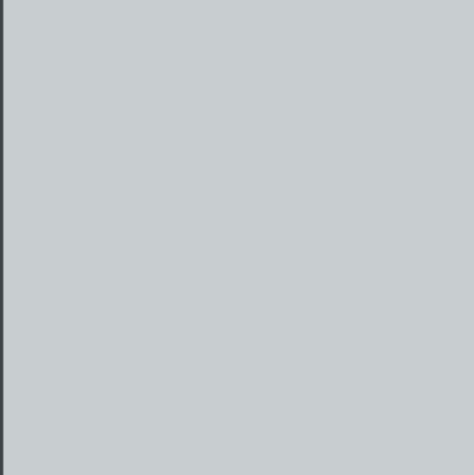
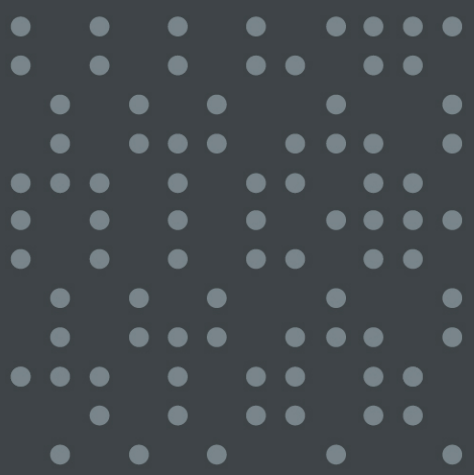
Some of our customers



BBVA



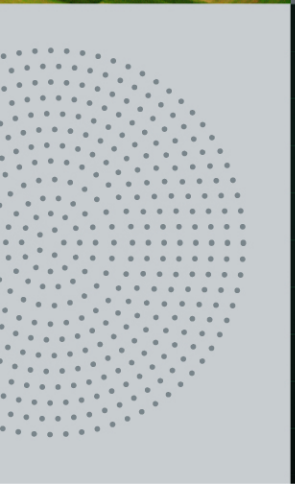




invisible technology,  
**visible transformation**



**Thank You!**



 **IKUSI**  
velatia