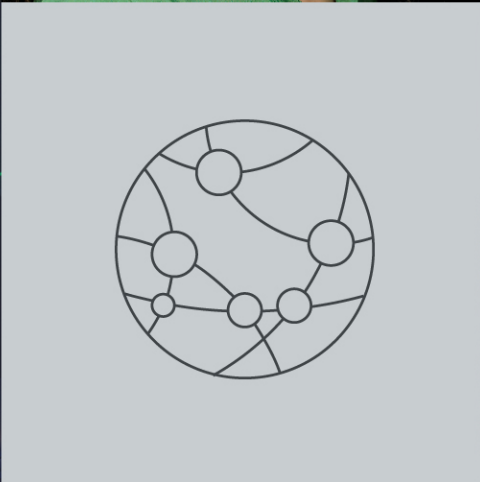
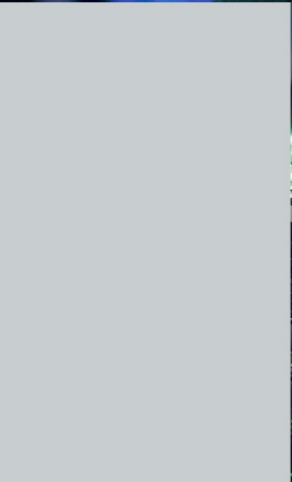
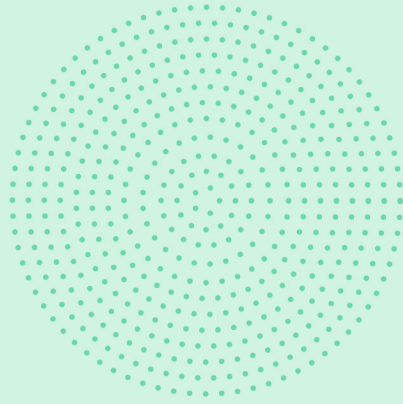


A company specialized
in advanced technology
Services





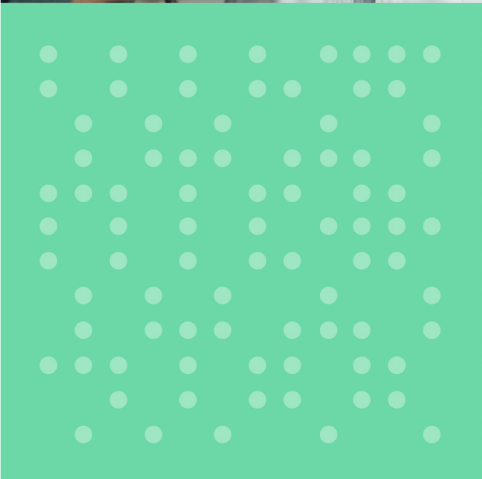
We are a **Technology Services company**, specializing in communication infrastructures and cybersecurity.



About us



The networks we dep loy are the foundations for solutions and services. Solutions and services that make efficient and improve the critical processes of organizations in highly competitive sectors such as Manufacturing, Retail, or Financial Services.



+175M€
Revenues
in 2023

Iñaki Maiz
CEO of Ikusi



César Villamil
General manager at Ikusi
Colombia



Gustavo Valdez
General manager at Ikusi
Mexico

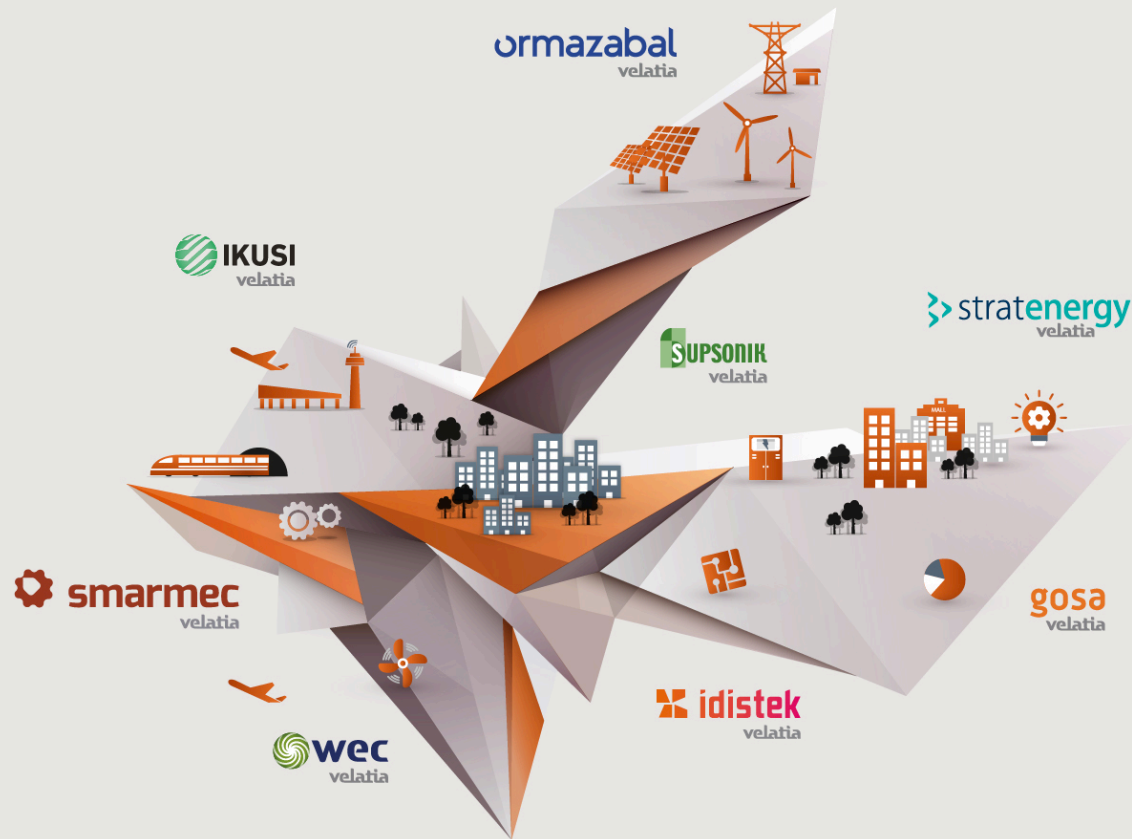


Jose Iglesias y Javier Aguilera
General managers at Ikusi Spain

Staff
+900

We operate in Spain, Mexico, Colombia and have more than 900 professionals who are experts in this sector.

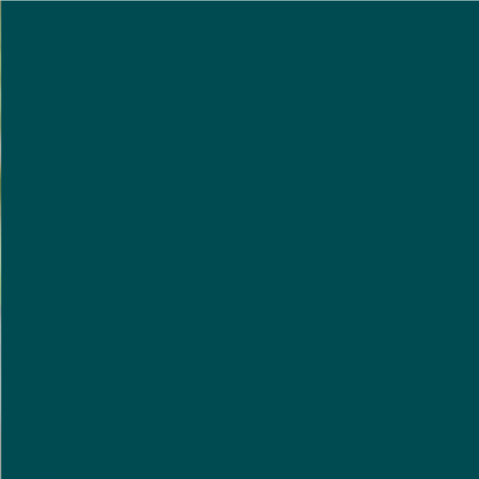
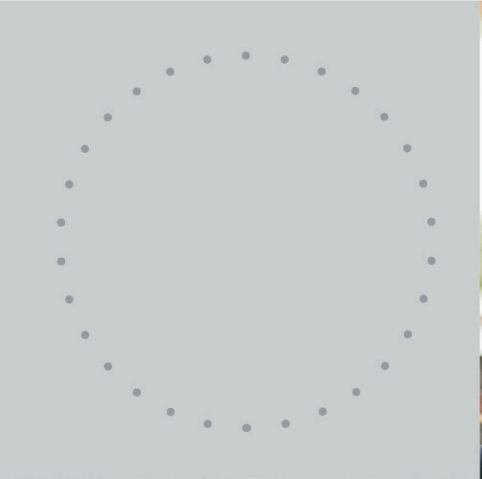
Ikusi, specialists in efficient, robust, and secure enterprise networks.



Ikusi, a Velatia Company.

Velatia is a familiar, industrial and technological group of international scope that develops its activity in the environment of electrical networks, electronics and communication networks as well as in security and aeronautics sectors where safety, efficiency and reliability are valued.

velatia



Mission

To provide our customers with innovative technology services and solutions tailored to their needs with a personal touch.

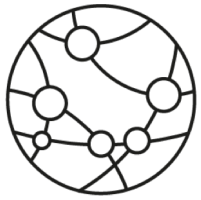
Vision

We redesign the future by building a more sustainable, secure, connected, and collaborative world.

Flexible and tailored **managed services** for every demand and **Technological renewal projects**



Observability *end to end*



ENTERPRISE NETWORKING

Unified networks, always with the best technology to create an intelligent environment on which increasingly specialized developments can be made.



DATA CENTER & CLOUD

We combine the control of on-premise environments with the flexibility of the cloud, providing strategic solutions that offer a comprehensive view of the entire infrastructure, application performance, and the infrastructure supporting the data center.



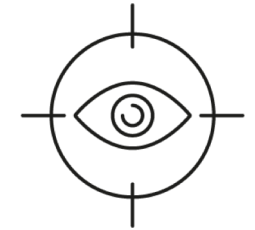
CYBERSECURITY

Comprehensive cybersecurity for networks and applications.



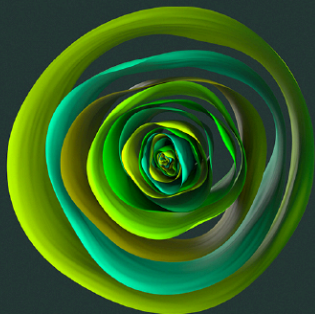
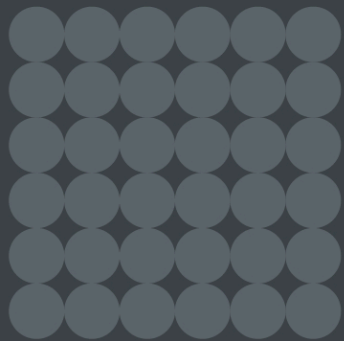
COLLABORATION

Unified on-demand communications, which ensure better use of network resources.

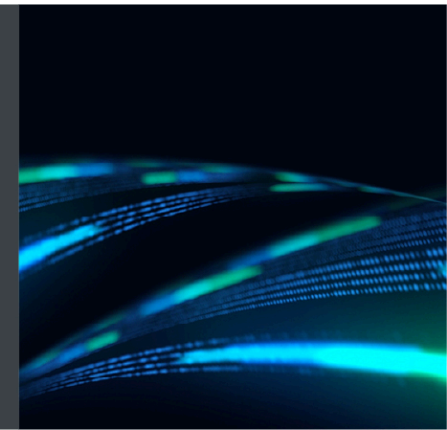


OBSERVABILITY

Services that, through metrics and logs, enable a qualitative leap in network and application management.



Our
portfolio



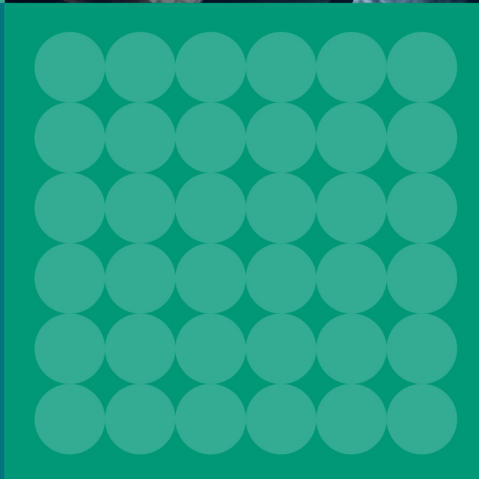
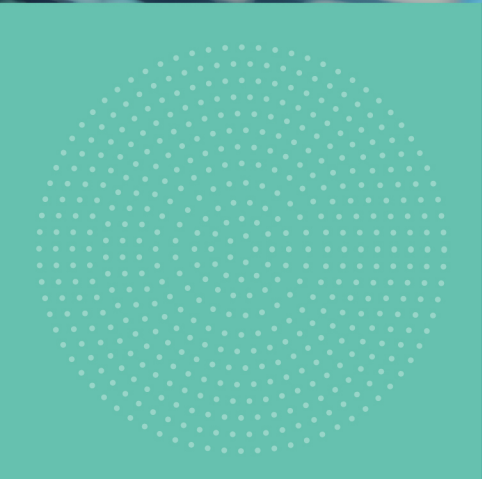


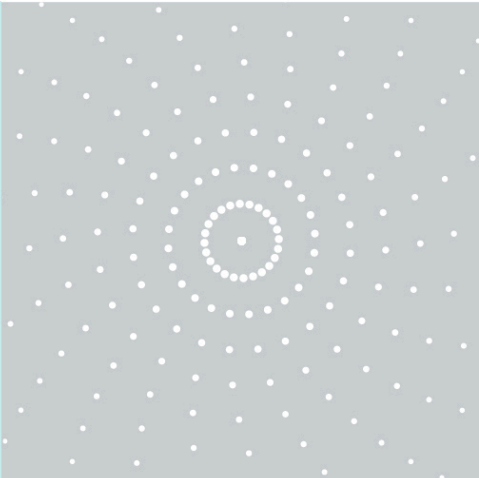
Observability services for our entire technology offering



A simplified and real-time network management that overcomes information silos, connecting all technological layers (**networking, data center, cloud, cybersecurity**), to provide companies with a useful information model.

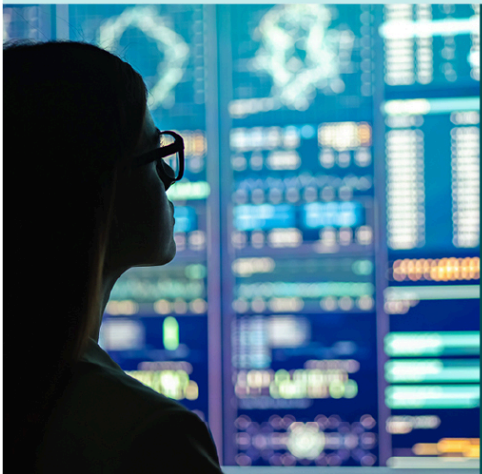
Additionally, Ikusi adds extra value with **Ikusi Intelligence**, which provides an observability solution and advanced analytics on the health status of the network, services, and applications, through automated and real-time executive reports to aid decision-making, thus offering a 360° view.





Our unique value proposition

Ikusi ONCE is our unified operations center responsible for monitoring, supporting, and proactively managing network, cybersecurity, and IT infrastructures. We provide attention, resolution, and analysis of incidents so that the availability or functionality of our client business is not interrupted. All from a single place.



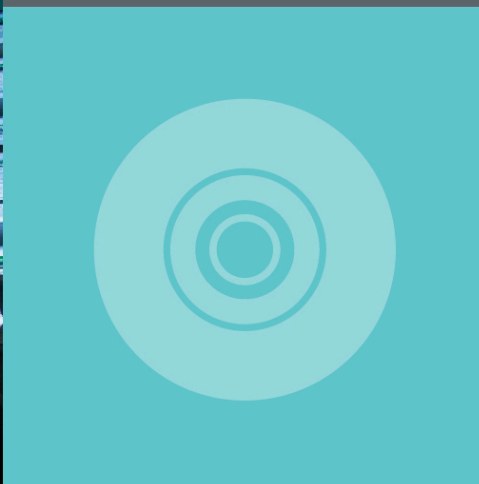
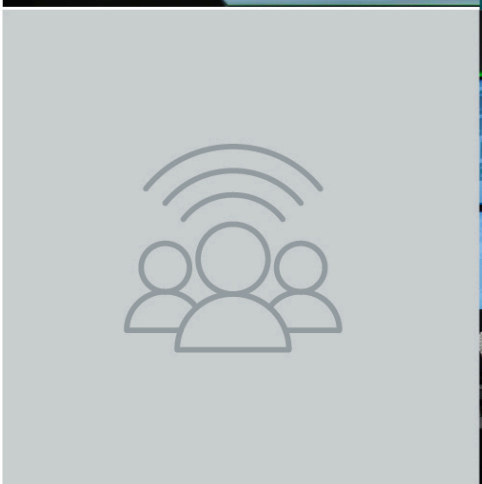
+100 certified engineers



24x7



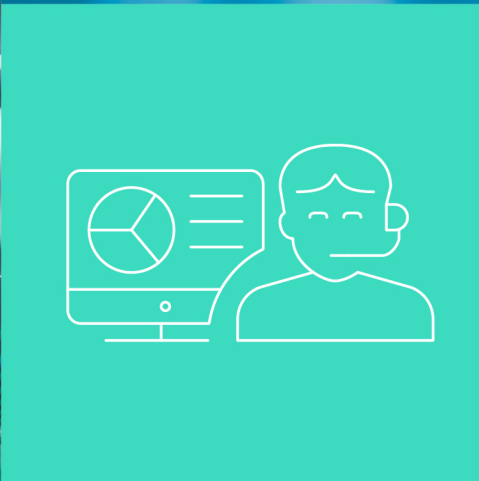
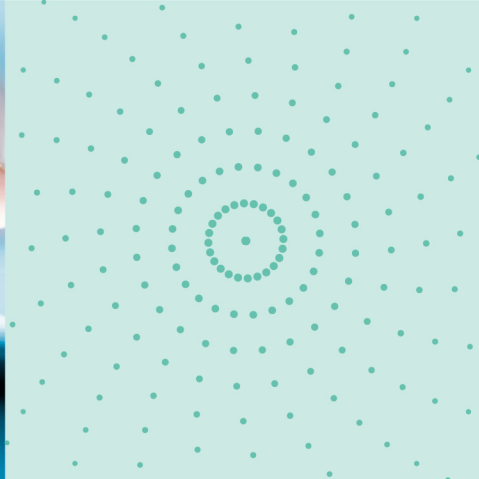
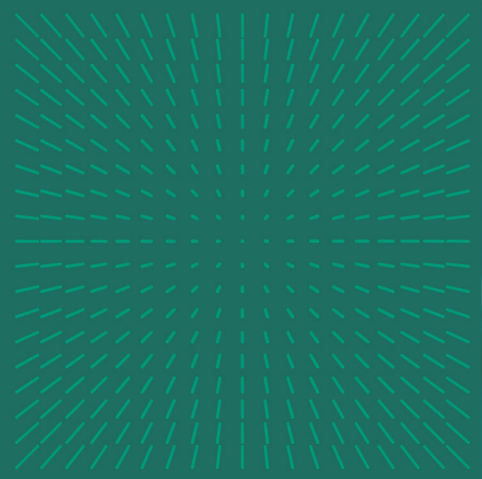
Capacity of manage +50.000 devices



+90.000 tickets per year



Everything from one place

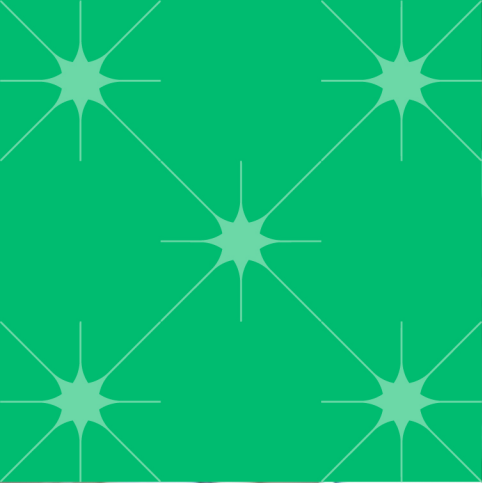


Ikusi Intelligence

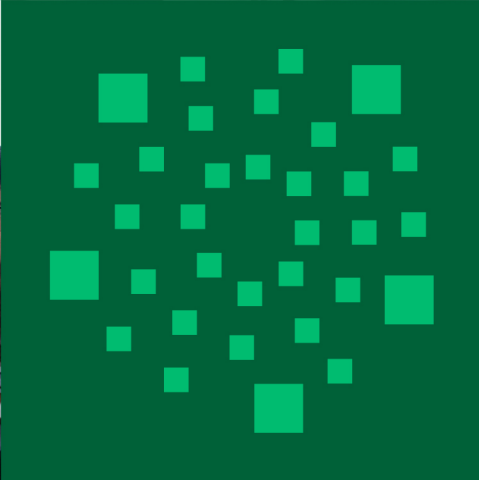
Business intelligence is essential for building the future. That's why we have developed Ikusi Intelligence, a portal that provides a comprehensive view of network service continuity, security systems, information technologies, network infrastructure automation systems, and business intelligence systems.

Customer Experience

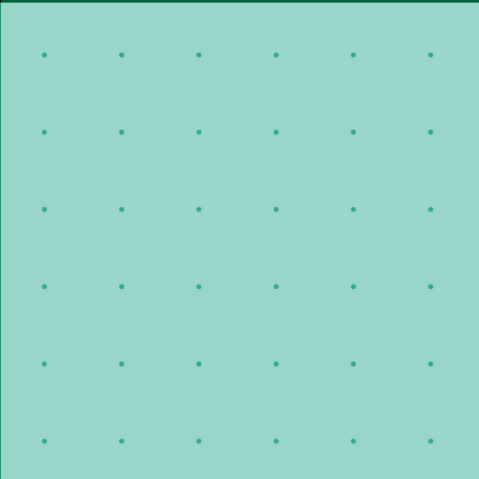
This technology adoption service combines data analysis, continuous listening, and the application of advanced methodologies to achieve business success. The service is based on studying the time and usage of applications, as well as using enterprise software tools to identify areas of opportunity, correct them, and optimize their usage.

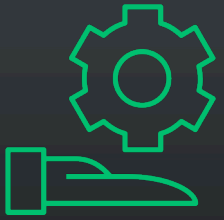


“Our clients choose us for the design of their business networks, but they come back for the service”.



- Genuine commitment to understanding customer needs.
- Consulting.
- Design – Engineering.
- Implementation.
- Support in the adoption and use of technology.
- Services and support.
- Anticipation and proactive spirit.





IKUSI FLY OVER THE WAN

A solution that combines SD-WAN connectivity and cloud security in a single managed service.

MANAGED NETWORK SERVICES

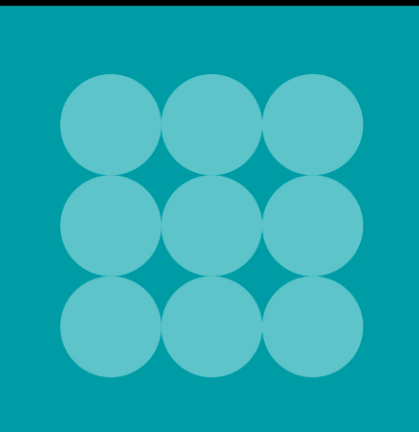
To maintain the operation of a network by integrating different levels of services ranging from on-site assistance and maintenance to network optimization, performance and improvement.

IT MANAGED SERVICES

Focused on the comprehensive management of the IT infrastructure of a company or organization.

CYBERSECURITY MANAGED SERVICES

Integrated by a set of functionalities monitored, managed, and applied from our Cybersecurity Operation Center, providing an advanced cybersecurity experience to our customers.



Managed Services



IKUSI
velatia



CYBERSECURITY

Focused on protecting the assets of organizations from the most attacked vector, which is the end user, we achieve this with a specific on-demand solution.

CLOUD AS A SERVICE

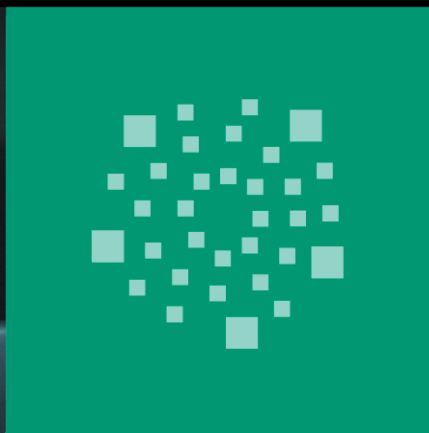
They are designed to take organizations to an advanced optimization, security, and digital transformation level.

SD-WAN MANAGEMENT

Visibility, Monitoring and Centralized Management

ADVANCED COLLABORATION

Services that adapt to the client's needs, facilitating monitoring and control of expenses, customer service and telephone security.



On-Demand Services





INDUSTRY

Towards intelligent manufacturing with Ikusi.



RETAIL

From data analysis to a better experience for users, customers and the value chain.



ENERGY

Transforming the value chain of energy companies through digitization.



FINANCIAL SERVICES

We turn technology into a critical business asset for banks and insurance companies.



PUBLIC SECTOR

Deploying robust, secure and intelligent networks for new digital services.



HEALTHCARE

The latest generation of smart networks for the digitization of the healthcare sector.



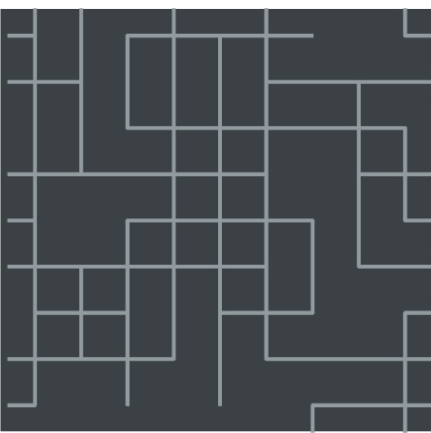
SERVICE PROVIDERS

Technology for the core of the service provider, as well as to innovate and optimize the way they deliver their services.

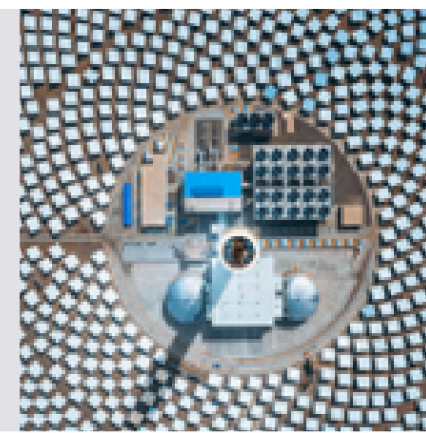


EDUCATION

From technological renovation to new learning models.



Sectors



CORPORATE CERTIFICATIONS



ISO 9001:2015
SISTEMA DE GESTIÓN DE CALIDAD



ISO 20000-1:2018
SISTEMAS DE GESTIÓN DE SERVICIO DE TECNOLOGÍAS DE LA INFORMACIÓN



ISO 45001:2018
SISTEMA DE GESTIÓN DE SEGURIDAD LABORAL Y SALUD OCUPACIONAL



ISO 22301:2012
SISTEMA DE GESTIÓN DE CONTINUIDAD DEL NEGOCIO



FIRST



SOCIO ALAS



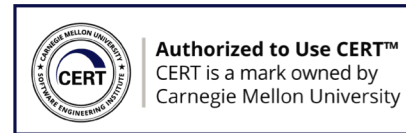
ISO 37001:2016
SISTEMA DE GESTIÓN ANTISOBORNO



ISO 14001:2015
SISTEMA DE GESTIÓN AMBIENTAL



ISO 27001:2013
SISTEMA DE GESTIÓN DE SEGURIDAD DE LA INFORMACIÓN



ICREA IV



WORLD COB
CSR:2011.3

The quantity and quality of the certifications highlight the high technological level of the company's professionals and their commitment to excellence. They also position Ikusi as an attractive business project, capable of attracting top-level professionals.

INDIVIDUAL CERTIFICATIONS



INDIVIDUAL CISCO CERTIFICATIONS



138



149



36

CERTIFIED ENGINEERS



29

SALES
CERTIFICATIONS



3 VCP-Data Center Virtualization
4 VCP6-Network Virtualization
1 VCP-Management Automation



TOGAF™ 9





Colombia Partner of the Year FY24

Cisco Outstanding Awards in FY23 & FY24

LATAM

- Mass Scale Infrastructure Partner of the Year FY24
- Software Partner of the Year FY24
- Cisco Capital Partner of the Year FY23

MEXICO

- Security Partner of the Year FY24
- Cisco Capital Partner of the Year FY24
- Mass Scale Partner of The Year FY24
- Software Partner of the Year FY24
- Cisco Capital Partner of the Year FY23
- Cisco Cloud Infrastructure and Software Partner of the Year FY23
- Managed Services Partner of the Year FY23
- Marketing Partner of the Year FY23
- Mass Scale Infrastructure Partner of the Year FY23
- Public Sector Partner of the Year FY23
- Software Partner of the Year FY23

COLOMBIA

- Cisco Partner of the Year FY24
- Customer Experience Partner of the Year para la región MCR FY23

SPAIN

- Industry & IoT Partner of the Year FY23

GLOBAL

- IoT/INDUSTRY PARTNER OF THE YEAR FY23

LATAM & MCR

- Customer Experience Partner of the Year FY22 LATAM
- Customer Experience Partner of the Year FY22 MCR
- Cisco Capital Partner of the Year FY22 LATAM
- Manage Services Partner of the Year FY22 MCR
- LATAM Partner of the Year FY16, FY20

SPAIN

- Transformation / Innovation Partner of the Year South EMEAR
- Commercial Partner of the Year España

MEXICO

- Transformation Partner of the Year FY22
- Customer Experience Partner of the Year FY22
- Mass Scale Infrastructure Partner of the Year FY22
- Cisco Capital Partner of the Year FY22
- Marketing Partner of the Year FY22
- Partner of the Year Mexico FY20

COLOMBIA

- Partner of the year FY22
- Customer experience partner of year FY22
- Enterprise networking partner of the year FY22
- Cloud Infrastructure and Software partner of the year FY22
- Commercial partner of the year FY22
- Enterprise partner of the year FY22
- Software partner of the year FY22

Outstanding Cisco
awards in recent
years





Partner

Gold Provider

IKUSI, CISCO GOLD PROVIDER

Cisco has just renewed Ikusi's global certification as a Cisco Gold Provider until November 2025.

This is an explicit recognition of Ikusi's ability to deliver top-tier Managed IT Services, with an added value: the certification extends to multiple architectures based on Cisco technology:

- Catalyst SD-WAN
- Cloud Calling
- Cloud Managed Security
- Meraki Access
- Secure Access Services Edge (SASE)
- Managed Business Communications
- Managed Security



Partner

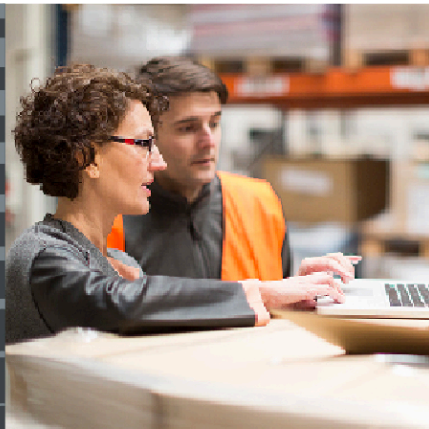
Gold Integrator

Spezializtion

- Master Collaboration Specialization
- Master Security Specialization
- Master Service Provider Technology
- Advanced Data Center Architecture
- Advanced Collaboration Architecture
- Advanced Security Architecture
- Advanced Customer Experience
- Advanced Unified Contact Center Enterprise
- Advanced Enterprise Networks Architecture
- Advanced SP Architecture Specialization
- Cisco IoT Advantage Specialization

Others

- Small and Medium Business Specialization
- Industrial IOT Advantage Specialization
- Environmental Sustainability Specialization
- Cisco Hyperflex Specialization
- Cisco Umbrella for MSSPs Specialization
- Cisco Unified Contact Center Express Specialization
- Cisco Webex Contact Center Specialization
- Collaboration SaaS Specialization
- Data Center Specialization
- Full-Stack Observability Solution Specialization
- Hybrid Work from Office Solution Specialization
- DevNet Specialization
- SecureAccess Service Edge Solution Specialization
- Hybrid Cloud Computing Solution Specialization
- Hybrid Cloud Networking Solution Specialization
- Hybrid Cloud Software Solution Specialization
- Extended Detection and Response Solution Specialization
- Core Security Solution Specialization
- Secure Networking Solution Specialization
- Secure Network Management Solution Specialization



Cisco
certifications





Some of our customers



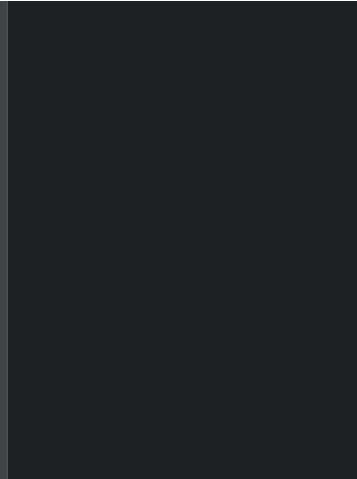
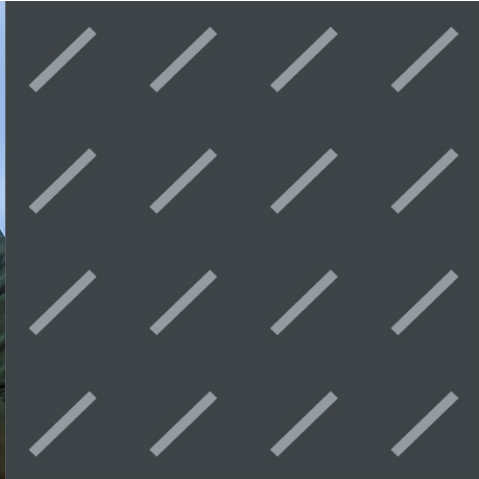
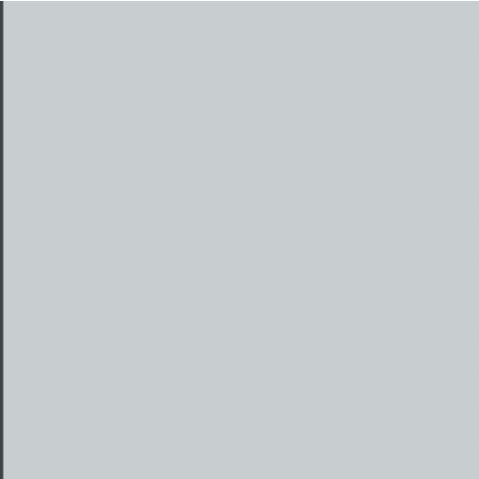
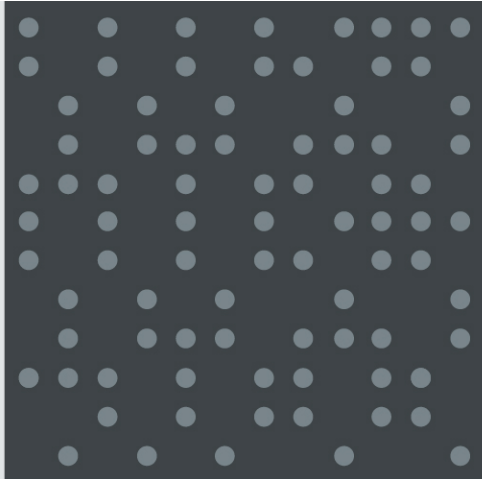
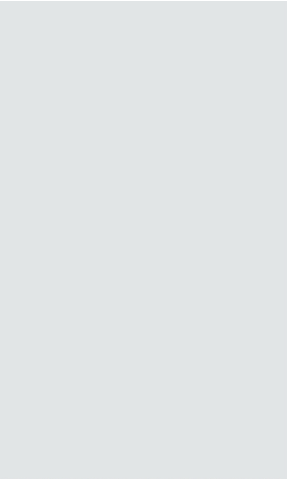
BBVA



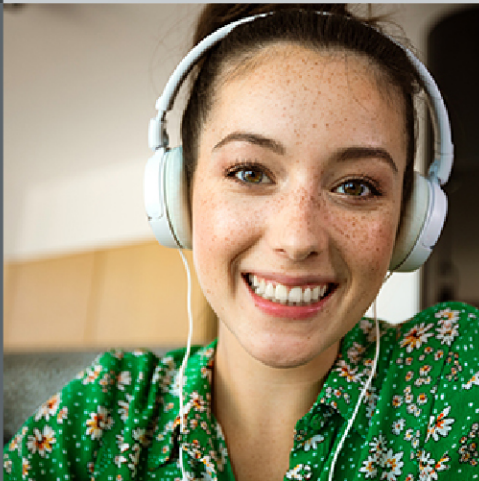


Our Partner Ecosystem

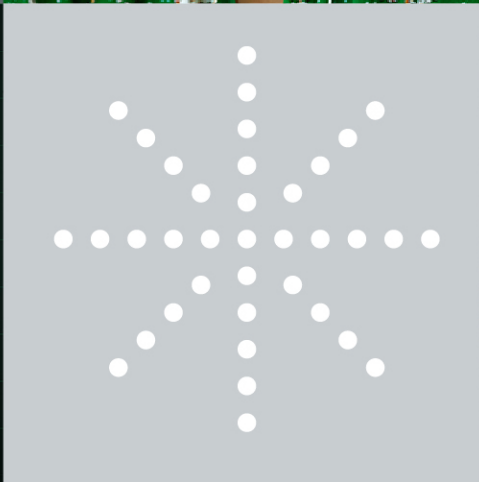
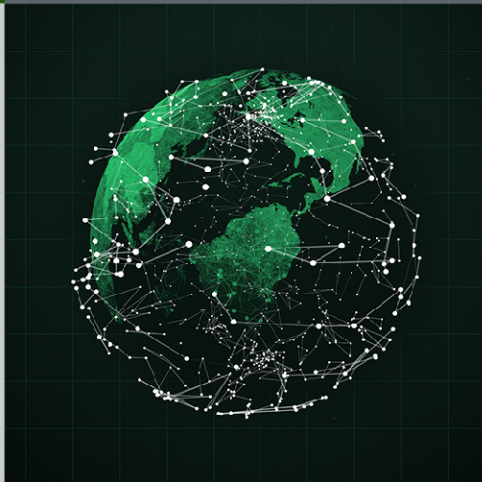
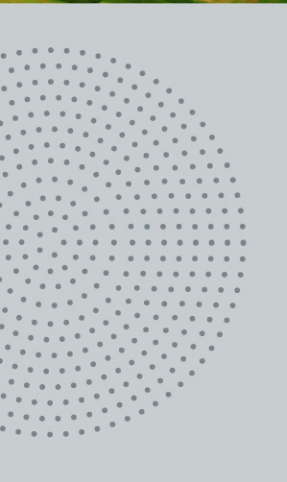




invisible technology,
visible transformation



Thank you!



 **IKUSI**
velatia