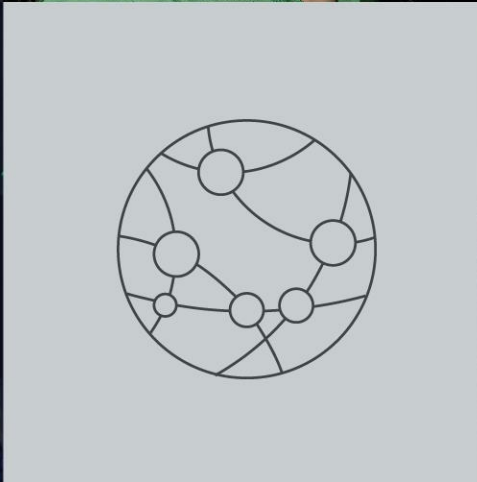
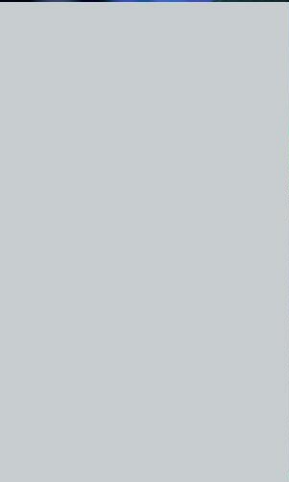
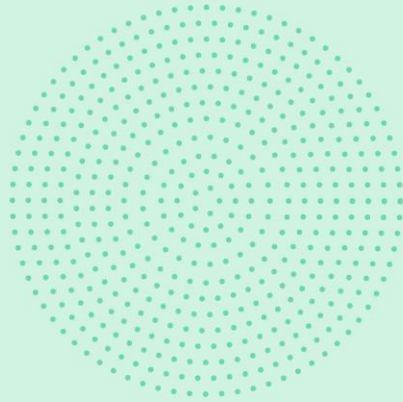


A company specialized in advanced technology Services





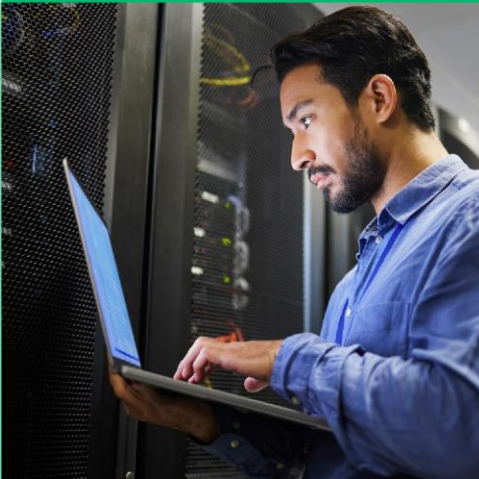
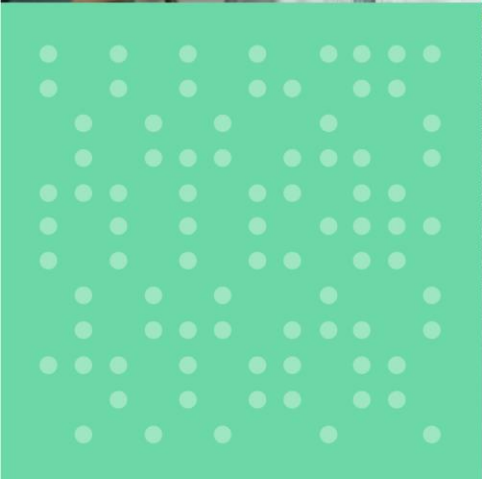
We are a **Technology Services company**, specializing in communication infrastructures and cybersecurity.



About us



The networks we dep loy are the foundations for solutions and services. Solutions and services that make efficient and improve the critical processes of organizations in highly competitive sectors such as Manufacturing, Retail, or Financial Services.



+178M€
Revenues
in 2024

Iñaki Maiz
CEO of Ikusi



César Villamil
General manager at Ikusi
Colombia



Gustavo Valdéz
General manager at Ikusi
Mexico



Jose Iglesias y Javier Aguilera
General managers at Ikusi Spain

Staff
+900

We operate in Spain, Mexico, Colombia and have more than 900 professionals who are experts in this sector.

Ikusi, specialists in efficient, robust, and secure enterprise networks.



velatia

Ikusi, a Velatia Company.

Velatia is a familiar, industrial and technological group of international scope that develops its activity in the environment of electrical networks, electronics and communication networks as well as in security and aeronautics sectors where safety, efficiency and reliability are valued.

1

Research
& technology
centre

1

International centre
for monitoring, cloud
operations, cybersecurity
and IT

16

Manufacturing
centres

4.100

Staff

50 countries

Present in
more than...

1967

Founded
in...

+1.000

Million€
in turnover




Mission

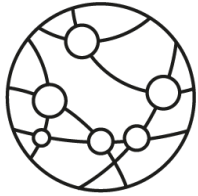
To provide our customers with innovative technology services and solutions tailored to their needs with a personal touch.

Vision

We redesign the future by building a more sustainable, secure, connected, and collaborative world.



**Flexible and tailored managed services
for every demand and Technological
renewal projects**



ENTERPRISE NETWORKING

Unified networks, always with the best technology to create an intelligent environment on which increasingly specialized developments can be made.



DATA CENTER & CLOUD

We combine the control of on-premise environments with the flexibility of the cloud, providing strategic solutions that offer a comprehensive view of the entire infrastructure, application performance, and the infrastructure supporting the data center.



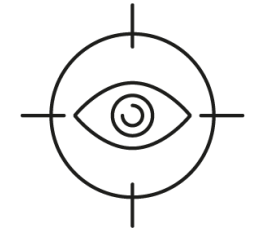
CYBERSECURITY

Comprehensive cybersecurity for networks and applications.



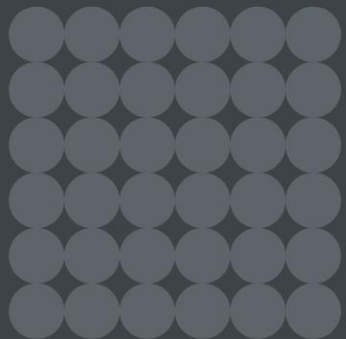
COLLABORATION

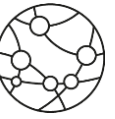
Unified on-demand communications, which ensure better use of network resources.



OBSERVABILITY

Services that, through metrics and logs, enable a qualitative leap in network and application management.





Enterprise Networks

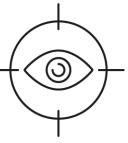
- Core Routing
- Enterprise Networks
- Connectivity
- SASE – SD-WAN Connectivity and Security
- Private 5G Networks
- Wi-Fi Networks
- IoT Sensorization



Data Center and Cloud

- Data Center Networks (ACI)
- Hyperconvergence
- Compute and Storage in Hybrid Data Centers
- Load Balancing
- Domain Name System (DNS) Service
- Disaster Recovery Plan (DRP)





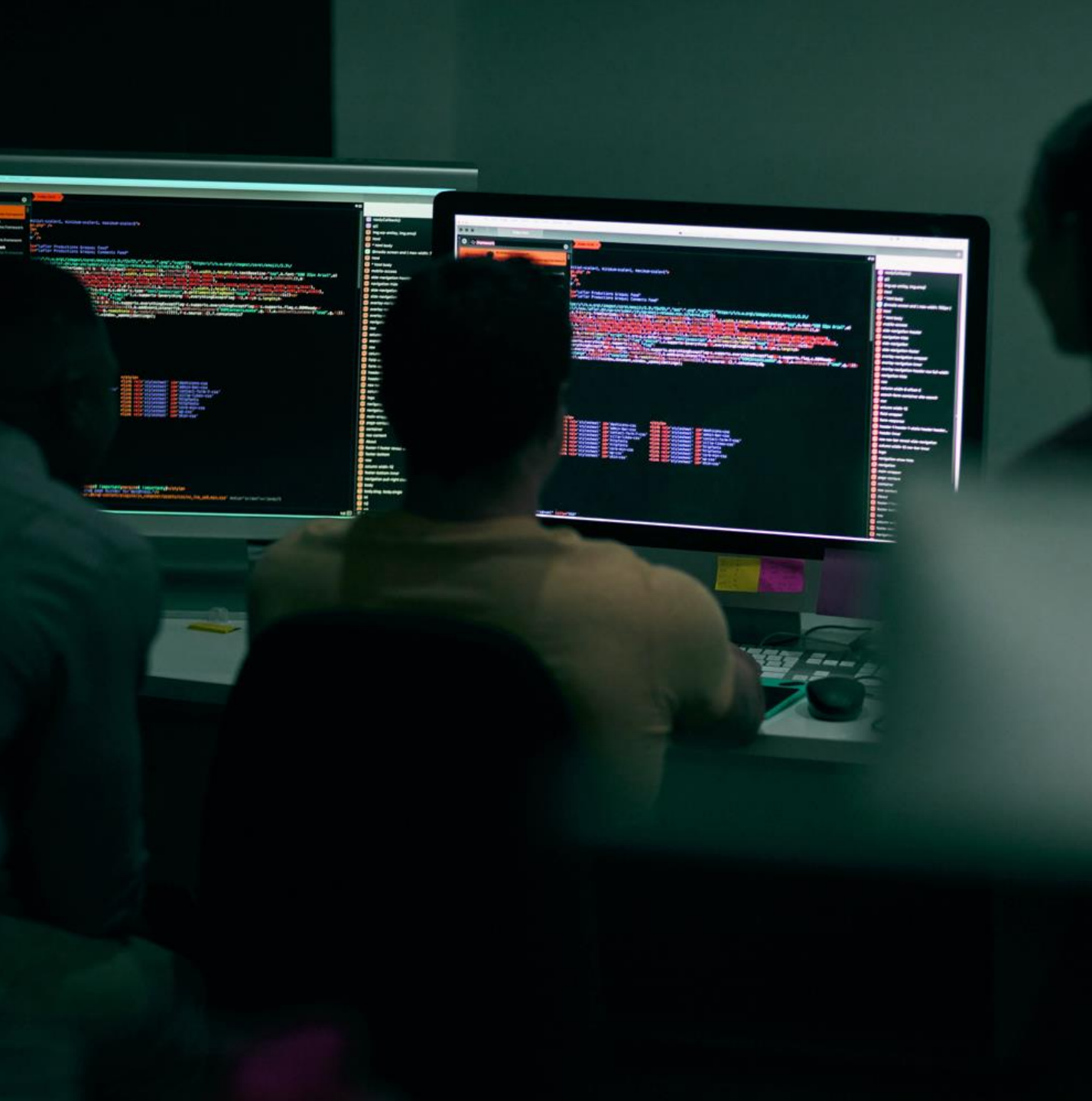
Observability

- End-to-End Observability
- End-to-End Service Level Assurance
- Application Performance Monitoring (APM)



Cibersecurity

- Operational Security (Automated SecOps)
- Incident Response
- Risk Management
- Cyber Intelligence





Collaboration

- Cloud Telephony and Collaboration
- Cloud Contact Center
- Fraud Protection
- Workforce Performance Analytics
- IT Investment Analytics



Our Unique Value Proposition





Observability services for our entire technology offering

A simplified and real-time network management that overcomes information silos, connecting all technological layers (**networking, data center, cloud, cybersecurity**), to provide companies with a useful information model.

Additionally, Ikusi adds extra value with **Ikusi Intelligence**, which provides an observability solution and advanced analytics on the health status of the network, services, and applications, through automated and real-time executive reports to aid decision-making, thus offering a 360° view.



VIDEO



Ikusi ONCE

It's our unified operations center, responsible for monitoring, supporting, and proactively managing network, cybersecurity, and IT infrastructures. We handle incident detection, resolution, and analysis to ensure the availability and functionality of our clients' business operations are never interrupted — all from a single location.



+100 certified
engineers



24x7



Capacity of manage
+50.000 devices



+90.000 tickets
per year



Everything
from one place

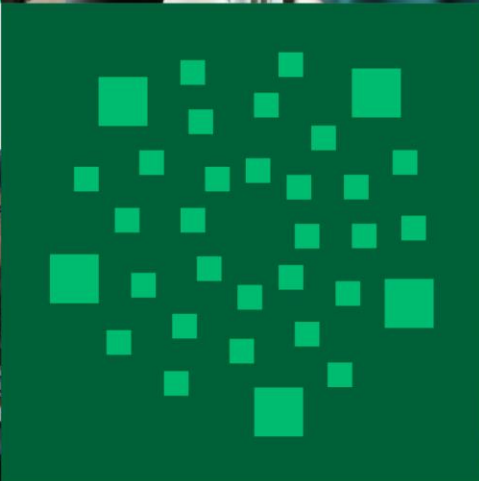
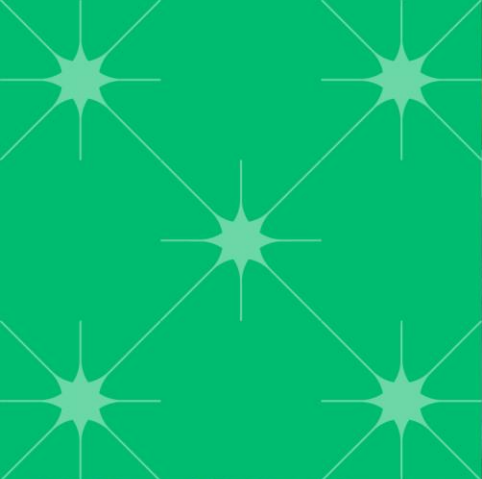


Ikusi Intelligence

Business intelligence is essential for building the future. That's why we have developed Ikusi Intelligence, a portal that provides a comprehensive view of network service continuity, security systems, information technologies, network infrastructure automation systems, and business intelligence systems.

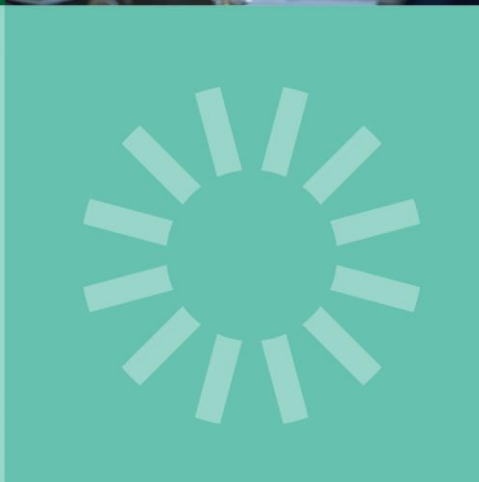
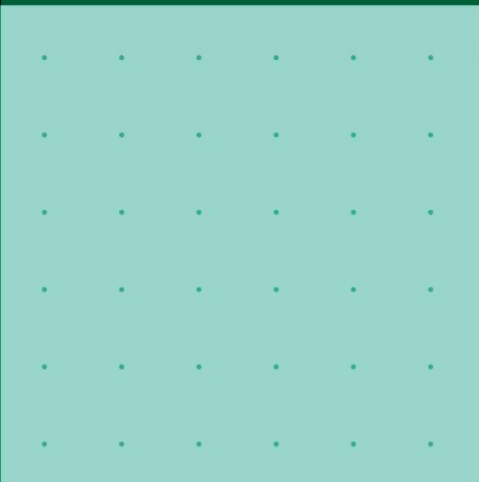
Customer Experience

This technology adoption service combines data analysis, continuous listening, and the application of advanced methodologies to achieve business success. The service is based on studying the time and usage of applications, as well as using enterprise software tools to identify areas of opportunity, correct them, and optimize their usage.



“Our clients choose us for the design of their business networks, but they come back for the service”.

- Genuine commitment to understanding customer needs.
- Consulting.
- Design – Engineering.
- Implementation.
- Support in the adoption and use of technology.
- Services and support.
- Anticipation and proactive spirit.





INDUSTRY

Towards intelligent manufacturing with Ikusi.



RETAIL

From data analysis to a better experience for users, customers and the value chain.



ENERGY

Transforming the value chain of energy companies through digitization.



FINANCIAL SERVICES

We turn technology into a critical business asset for banks and insurance companies.



PUBLIC SECTOR

Deploying robust, secure and intelligent networks for new digital services.



HEALTHCARE

The latest generation of smart networks for the digitization of the healthcare sector.



SERVICE PROVIDERS

Technology for the core of the service provider, as well as to innovate and optimize the way they deliver their services.

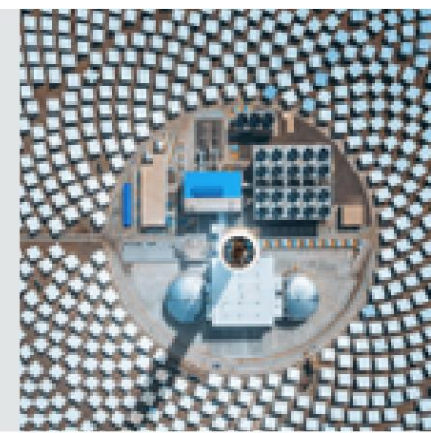


EDUCATION

From technological renovation to new learning models.



Sectors



CORPORATE CERTIFICATIONS



ISO 9001:2015
SISTEMA DE GESTIÓN DE CALIDAD



ISO 20000-1:2018
SISTEMAS DE GESTIÓN DE SERVICIO DE TECNOLOGÍAS DE LA INFORMACIÓN



ISO 45001:2018
SISTEMA DE GESTIÓN DE SEGURIDAD LABORAL Y SALUD OCUPACIONAL



ISO 22301:2012
SISTEMA DE GESTIÓN DE CONTINUIDAD DEL NEGOCIO



FIRST



SOCIO ALAS



ISO 37001:2016
SISTEMA DE GESTIÓN ANTISOBORNO



ISO 14001:2015
SISTEMA DE GESTIÓN AMBIENTAL



ISO 27001:2013
SISTEMA DE GESTIÓN DE SEGURIDAD DE LA INFORMACIÓN



ICREA IV



WORLD COB
CSR:2011.3

The quantity and quality of the certifications highlight the high technological level of the company's professionals and their commitment to excellence. They also position Ikusi as an attractive business project, capable of attracting top-level professionals.

INDIVIDUAL CISCO CERTIFICATIONS



138



149



36

CERTIFIED ENGINEERS

29

SALES
CERTIFICATIONS

INDIVIDUAL CERTIFICATIONS



3 VCP-Data Center Virtualization
4 VCP6-Network Virtualization
1 VCP-Management Automation





Colombia Partner of the Year FY24

Cisco Outstanding Awards in FY23 & FY24

LATAM

- Mass Scale Infrastructure Partner of the Year FY24
- Software Partner of the Year FY24
- Cisco Capital Partner of the Year FY23

MEXICO

- Security Partner of the Year FY24
- Cisco Capital Partner of the Year FY24
- Mass Scale Partner of The Year FY24
- Software Partner of the Year FY24
- Cisco Capital Partner of the Year FY23
- Cisco Cloud Infrastructure and Software Partner of the Year FY23
- Managed Services Partner of the Year FY23
- Marketing Partner of the Year FY23
- Mass Scale Infrastructure Partner of the Year FY23
- Public Sector Partner of the Year FY23
- Software Partner of the Year FY23

COLOMBIA

- Cisco Partner of the Year FY24
- Customer Experience Partner of the Year para la región MCR FY23

SPAIN

- Industry & IoT Partner of the Year FY23

GLOBAL

- IoT/INDUSTRY PARTNER OF THE YEAR FY23

LATAM & MCR

- Customer Experience Partner of the Year FY22 LATAM
- Customer Experience Partner of the Year FY22 MCR
- Cisco Capital Partner of the Year FY22 LATAM
- Manage Services Partner of the Year FY22 MCR
- LATAM Partner of the Year FY16, FY20

SPAIN

- Transformation / Innovation Partner of the Year South EMEAR
- Commercial Partner of the Year España

MEXICO

- Transformation Partner of the Year FY22
- Customer Experience Partner of the Year FY22
- Mass Scale Infrastructure Partner of the Year FY22
- Cisco Capital Partner of the Year FY22
- Marketing Partner of the Year FY22
- Partner of the Year Mexico FY20

COLOMBIA

- Partner of the year FY22
- Customer experience partner of year FY22
- Enterprise networking partner of the year FY22
- Cloud Infrastructure and Software partner of the year FY22
- Commercial partner of the year FY22
- Enterprise partner of the year FY22
- Software partner of the year FY22

Outstanding Cisco
awards in recent
years





Partner

Gold Provider

IKUSI, CISCO GOLD PROVIDER

Cisco has just renewed Ikusi's global certification as a Cisco Gold Provider until November 2025.

This is an explicit recognition of Ikusi's ability to deliver top-tier Managed IT Services, with an added value: the certification extends to multiple architectures based on Cisco technology:

- Catalyst SD-WAN
- Cloud Calling
- Cloud Managed Security
- Meraki Access
- Secure Access Services Edge (SASE)
- Managed Business Communications
- Managed Security



Partner

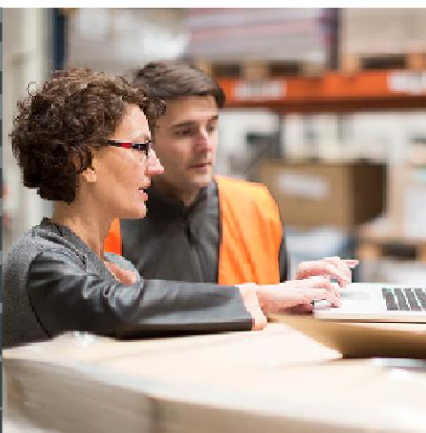
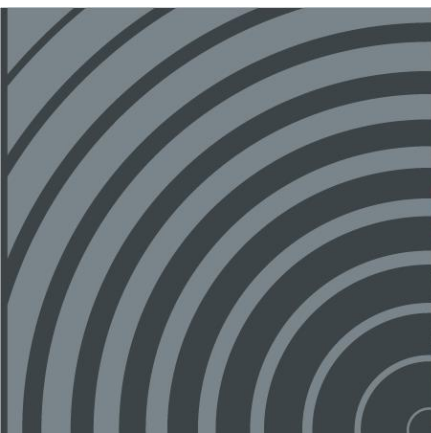
Gold Integrator

Spezializtion

- Master Collaboration Specialization
- Master Security Specialization
- Master Service Provider Technology
- Advanced Data Center Architecture
- Advanced Collaboration Architecture
- Advanced Security Architecture
- Advanced Customer Experience
- Advanced Unified Contact Center Enterprise
- Advanced Enterprise Networks Architecture
- Advanced SP Architecture Specialization
- Cisco IoT Advantage Specialization

Others

- Small and Medium Business Specialization
- Industrial IOT Advantage Specialization
- Environmental Sustainability Specialization
- Cisco Hyperflex Specialization
- Cisco Umbrella for MSSPs Specialization
- Cisco Unified Contact Center Express Specialization
- Cisco Webex Contact Center Specialization
- Collaboration SaaS Specialization
- Data Center Specialization
- Full-Stack Observability Solution Specialization
- Hybrid Work from Office Solution Specialization
- DevNet Specialization
- SecureAccess Service Edge Solution Specialization
- Hybrid Cloud Computing Solution Specialization
- Hybrid Cloud Networking Solution Specialization
- Hybrid Cloud Software Solution Specialization
- Extended Detection and Response Solution Specialization
- Core Security Solution Specialization
- Secure Networking Solution Specialization
- Secure Network Management Solution Specialization



Cisco
certifications





Some of our customers



BBVA

COSENTINO



REPSOL

telcel

TECNICAS REUNIDAS

AT&T

Coca-Cola
FEMSA

Liverpool

BANORTE

HOLCIM

IZZI

IBERDROLA

Tecnológico
de Monterrey

mabe

BANCO DE ESPAÑA
Eurosistema

citibanamex

PEPSICO

SAT

Walmart

Bancolombia

H-E-B



CEMEX

ESAB

COLMÉDICA

Banco de Bogotá

TENDAM
GLOBAL FASHION RETAIL

THE HOME
DEPOT

experian

Grupo
VAL

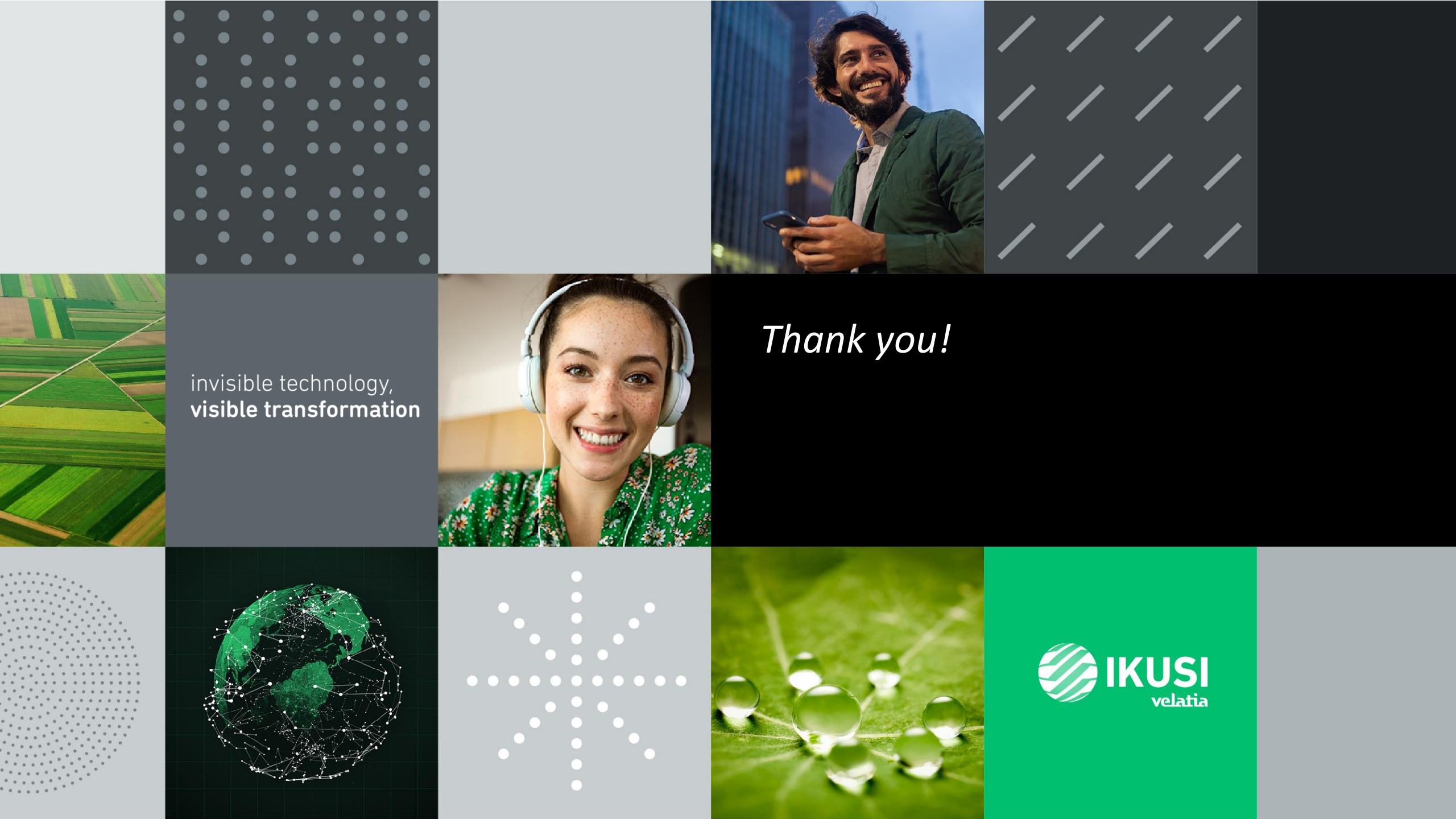
Ternium

OXO



Our Partner Ecosystem





invisible technology,
visible transformation

Thank you!

