

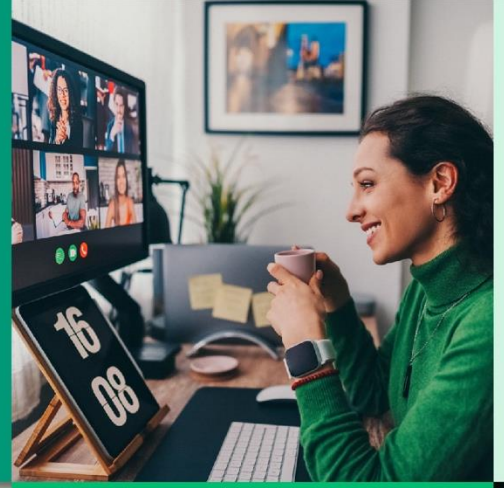




A company specialized in advanced technology Services



IKUSI
velatia





About us





We are a **Technology Services company**, specializing in communication infrastructures and cybersecurity.

The networks we dep loy are the foundations for solutions and services. Solutions and services that make efficient and improve the critical processes of organizations in highly competitive sectors such as Manufacturing, Retail, or Financial Services.

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190M€
Revenues
in 2025



Iñaki Maiz
CEO of Ikusi



César Villamil
General Manager at Ikusi
Colombia



Gustavo Valdez
General Manager at Ikusi
Mexico



Jose Iglesias y Javier Aguilera
General Managers at Ikusi Spain

Staff
+1.000

We operate in Spain, Mexico, Colombia and USA, and have more than 1.000 professionals who are experts in this sector.

Ikusi, specialists in efficient, robust, and secure enterprise networks.

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velatia

Ikusi, **a Velatia Company.**

Velatia is a familiar, industrial and technological group of international scope that develops its activity in the environment of electrical networks, electronics and communication networks as well as in security and aeronautics sectors where safety, efficiency and reliability are valued.

1
Research &technology centre

1
International centre for monitoring, cloud operations, cybersecurity and IT

16
Manufacturing centres

4.100
Staff

50 countries
Present in more than…

1967
Founded in…

+1.000
Million€ in turnover





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Mission

To provide our customers with innovative technology services and solutions tailored to their needs with a personal touch.

Vision

We redesign the future by building a more sustainable, secure, connected, and collaborative world.



Flexible and tailored managed services for every demand and Technological renewal projects

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ENTERPRISE NETWORKING

Unified networks, always with the best technology to create an intelligent environment on which increasingly specialized developments can be made.

DATA CENTER & CLOUD

We combine the control of on-premise environments with the flexibility of the cloud, providing strategic solutions that offer a comprehensive view of the entire infrastructure, application performance, and the infrastructure supporting the data center.

CYBERSECURITY

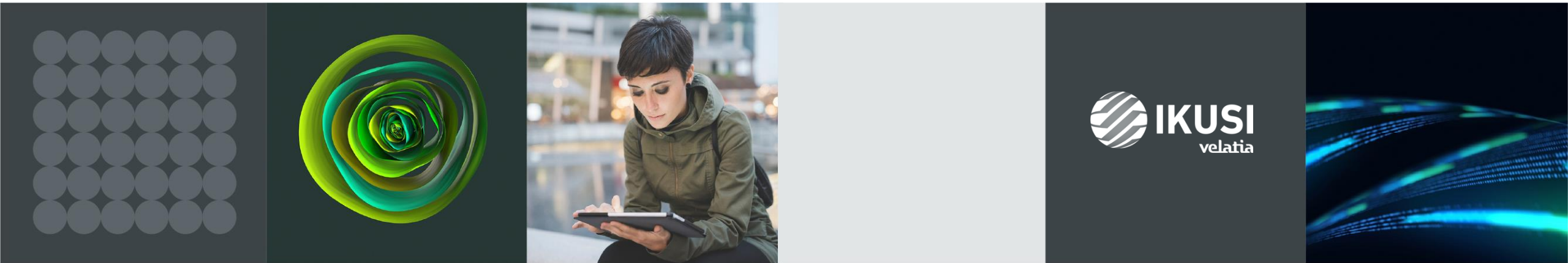
Comprehensive cybersecurity for networks and applications.

COLLABORATION

Unified on-demand communications, which ensure better use of network resources.

OBSERVABILITY

Services that, through metrics and logs, enable a qualitative leap in network and application management.





Enterprise Networks

- Core Routing
- Enterprise Networks
- Connectivity
- SASE – SD-WAN Connectivity and Security
- Private 5G Networks
- Wi-Fi Networks
- IoT Sensorization



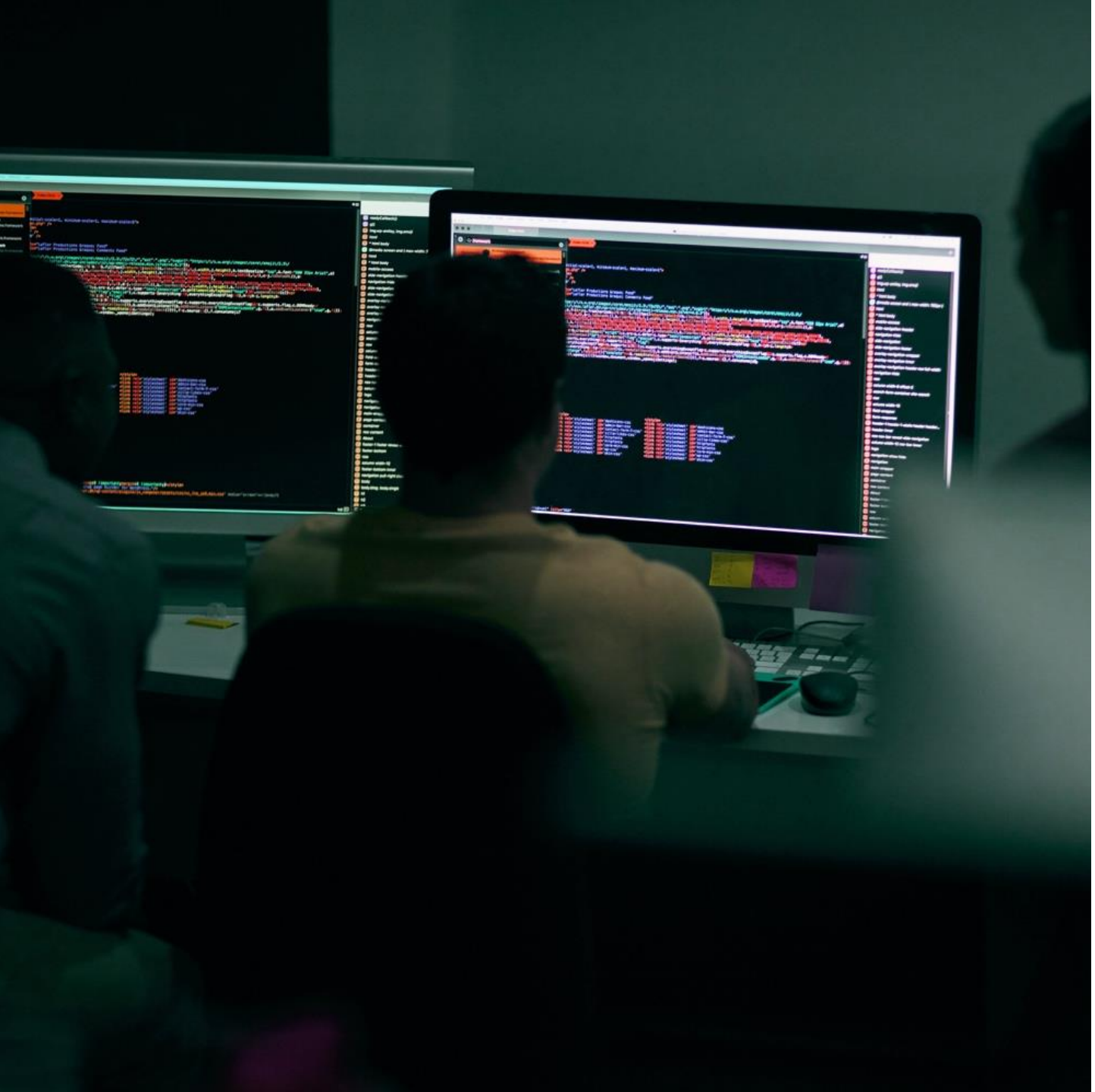
Data Center and Cloud

- Data Center Networks (ACI)
- Hyperconvergence
- Compute and Storage in Hybrid Data Centers
- Load Balancing
- Domain Name System (DNS) Service
- Disaster Recovery Plan (DRP)



Observability

- End-to-End Observability
- End-to-End Service Level Assurance
- Application Performance Monitoring (APM)



Cibersecurity

- Operational Security (Automated SecOps)
- Incident Response
- Risk Management
- Cyber Intelligence

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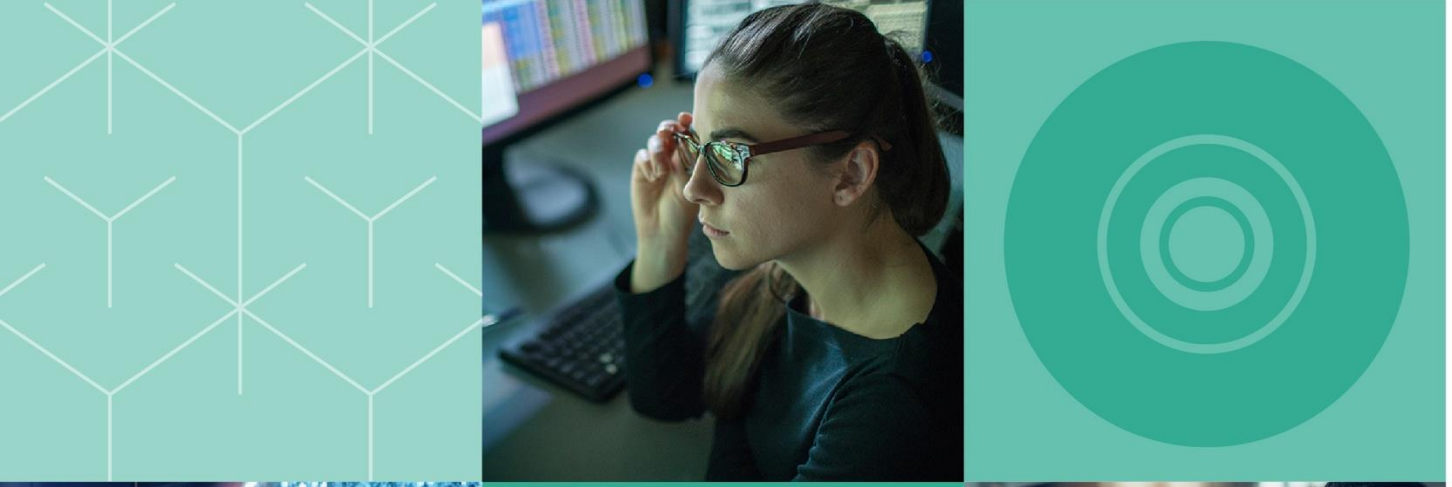
Collaboration

- Cloud Telephony and Collaboration
- Cloud Contact Center
- Fraud Protection
- Workforce Performance Analytics
- IT Investment Analytics

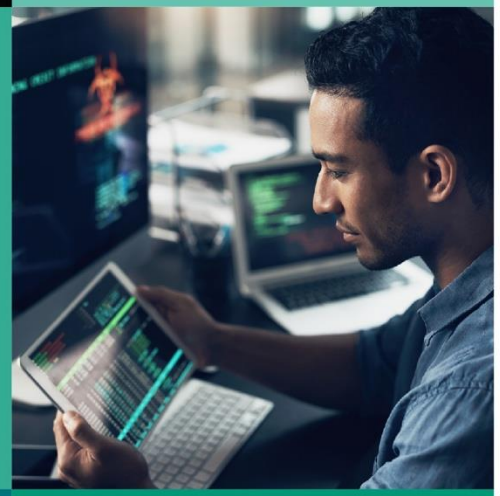


Our Unique Value Proposition

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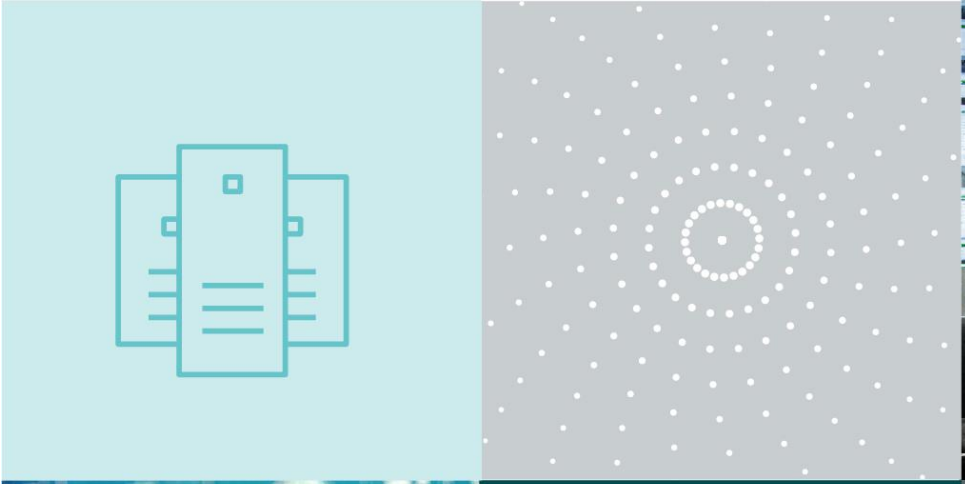


Observability services for our entire technology offering

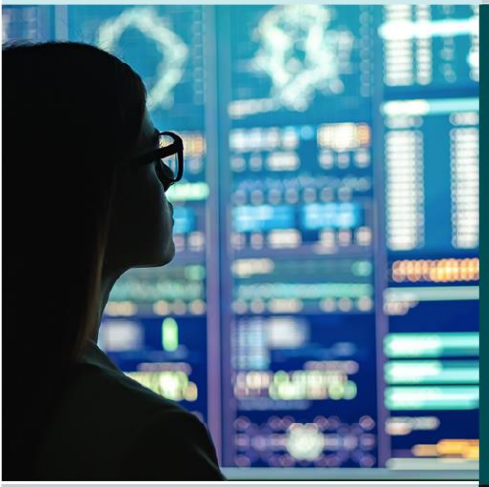
A simplified and real-time network management that overcomes information silos, connecting all technological layers **(networking, data center, cloud, cybersecurity)**, to provide companies with a useful information model.

Additionally, Ikusi adds extra value with **Ikusi Intelligence**, which provides an observability solution and advanced analytics on the health status of the network, services, and applications, through automated and real-time executive reports to aid decision-making, thus offering a 360° view.

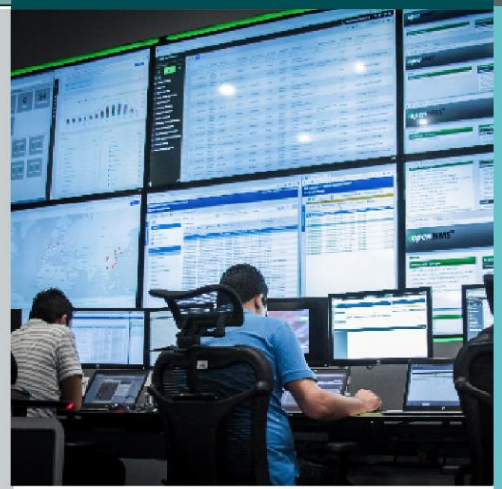
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VIDEO



Ikusi ONCE

It’s our unified operations center, responsible for monitoring, supporting, and proactively managing network, cybersecurity, and IT infrastructures. We handle incident detection, resolution, and analysis to ensure the availability and functionality of our clients’ business operations are never interrupted — all from a single location.

+100 certified engineers

24x7

Capacity of mange +50.000 devices

+90.000 tickets per year

Everything from one place

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Ikusi **Intelligence**

Business intelligence is essential for building the future. That's why we have developed Ikusi Intelligence, a portal that provides a comprehensive view of network service continuity, security systems, information technologies, network infrastructure automation systems, and business intelligence systems.

Customer **Experience**

This technology adoption service combines data analysis, continuous listening, and the application of advanced methodologies to achieve business success. The service is based on studying the time and usage of applications, as well as using enterprise software tools to identify areas of opportunity, correct them, and optimize their usage.

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“Our clients choose us for the design of their business networks, but they come back for the service”.

- Genuine commitment to understanding customer needs.
- Consulting.
- Design – Engineering.
- Implementation.
- Support in the adoption and use of technology.
- Services and support.
- Anticipation and proactive spirit.

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INDUSTRY

Towards intelligent
manufacturing with Ikusi.

RETAIL

From data analysis to
a better experience for users,
customers and the value chain.

ENERGY

Transforming the value chain
of energy companies
through digitization.

FINANCIAL SERVICES

We turn technology into
a critical business asset for
banks and insurance companies.

PUBLIC SECTOR

Deploying robust, secure and
intelligent networks for new
digital services.

HEALTHCARE

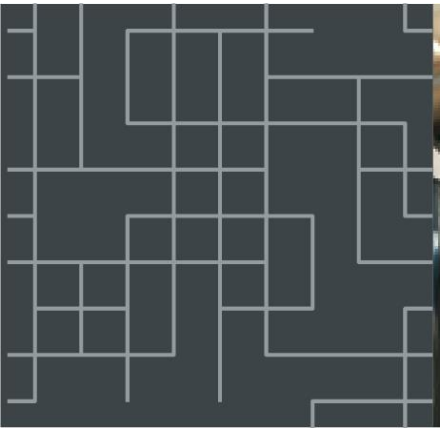
The latest generation of smart
networks for the digitization
of the healthcare sector.

SERVICE PROVIDERS

Technology for the core
of the service provider,
as well as to innovate and optimize
the way they deliver their services.

EDUCATION

From technological renovation
to new learning models.





Sectors



CORPORATE CERTIFICATIONS

ISO 9001:2015
SISTEMA DE GESTIÓN DE CALIDAD

ISO 20000-1:2018
SISTEMAS DE GESTIÓN DE SERVICIO DE TECNOLOGÍAS DE LA INFORMACIÓN

ISO 45001:2018
SISTEMA DE GESTIÓN DE SEGURIDAD LABORAL Y SALUD OCUPACIONAL

ISO 22301:2012
SISTEMA DE GESTIÓN DE CONTINUIDAD DEL NEGOCIO

FIRST

SOCIO ALAS

ISO 37001:2016
SISTEMA DE GESTIÓN ANTISOBORNO

ISO 14001:2015
SISTEMA DE GESTIÓN AMBIENTAL

ISO 27001:2013
SISTEMA DE GESTIÓN DE SEGURIDAD DE LA INFORMACIÓN

ICREA IV

WORLDCOB
CSR:2011.3

The quantity and quality of the certifications highlight the high technological level of the company's professionals and their commitment to excellence. They also position Ikusi as an attractive business project, capable of attracting top-level professionals.

INDIVIDUAL CISCO CERTIFICATIONS

158 CCNA

164 CCNP

36 CCIE

CERTIFIED ENGINEERS

20

SALES CERTIFICATIONS

INDIVIDUAL CERTIFICATIONS

3 VCP-Data Center Virtualization
4 VCP6-Network Virtualization
1 VCP-Management Automation

FY25 – Cisco Partner of the Year (Mexico y Región Andina)



Cisco Outstanding Awards in FY23, FY24 y FY25

LATAM

- Mass Scale Infrastructure Partner of the Year FY24 y FY25
- Software Partner of the Year FY24
- Cisco Capital Partner of the Year FY23

MEXICO

- Cisco Partner of the Year FY25
- Splunk Partner of the Year FY25
- Cisco Mass Scale Partner of the Year FY25
- Security Partner of the Year FY24
- Cisco Capital Partner of the Year FY24
- Mass Scale Partner of The Year FY24
- Software Partner of the Year FY24
- Cisco Capital Partner of the Year FY23
- Cisco Cloud Infrastructure and Software Partner of the Year FY23
- Managed Services Partner of the Year FY23
- Marketing Partner of the Year FY23
- Mass Scale Infrastructure Partner of the Year FY23
- Public Sector Partner of the Year FY23
- Software Partner of the Year FY23

FY25 – Cisco Partner of the Year (Mexico y Región Andina)



Cisco Outstanding Awards in FY23, FY24 y FY25

COLOMBIA

- Cisco Partner of the Year FY25: Colombia y Región Andina (Colombia, Perú, Bolivia, Ecuador y Venezuela)
- Cisco Enterprise Partner of the Year FY25
- Cisco Public Sector Partner of the Year FY25
- Cisco Cloud AI Partner of the Year FY25
- Cisco Security Partner of the Year FY25
- Cisco Networking Partner of the Year FY25
- Cisco Service Practice of the Year FY25
- Cisco Partner of the Year FY24
- Customer Experience Partner of the Year para la región MCR FY23

SPAIN

- Cisco Commercial Partner of the Year FY25
- Cisco CDA Partner of the Year FY25
- Industry & IoT Partner of the Year FY23

GLOBAL

- IoT / Industry Partner of the Year FY23

A positioning that strengthens our ability to deliver advanced solutions in networking, security, cloud and managed services.

We have been recognized as a **Preferred Partner** in the **Cisco 360 program**

Cisco Partner
Cloud and AI Infrastructure Preferred

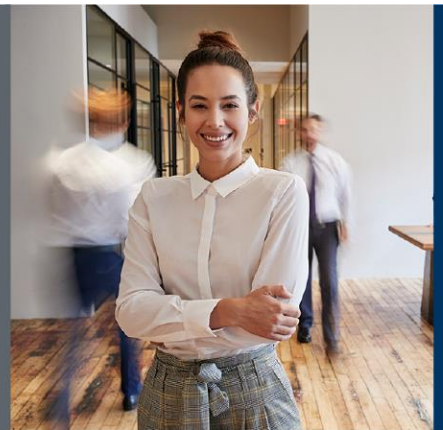
Cisco Partner
Security Preferred

Cisco Partner
Services Preferred

Cisco Partner
Collaboration Preferred

Cisco Partner
Networking Preferred

Cisco Partner
Splunk Preferred



IKUSI velatia | Cisco Partner



Environmental sustainability



"We see sustainability as a responsible path to growth — a thoughtful and consistent way of doing things."

Sustainability is much more than a commitment — it's an integral part of our business strategy.

AENOR
GESTIÓN AMBIENTAL
ISO 14001

ISO 14001:2015
Environmental
Management System

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For us, profitability and responsibility go hand in hand. Our commitment to people and the environment is structured around six key pillars:

Social responsibility

- Ethics and Corporate Governance
- Human Capital Management
- Social Impact
- Environment
- Partnerships and Relations with Partners and Suppliers
- Economic Performance and Customer Relations

WORLDCOB
CSR:2011.3

Committed to the SDGs. This is our selection:









Our Partner Ecosystem



Cisco
HPE
F5
AWS
Veeam
Nutanix
Akamai
BlueCat
Pure Storage
Splunk> a Cisco company
Dynatrace
NetScout
Trend Micro
Tenable
CyberArk
Palo Alto Networks
Cloudflare
Microsoft
VoiSek
Axis Communications
Genetec
PTC
Keytia





Thank you!



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